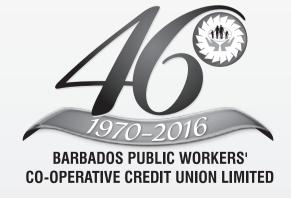


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# MISSION STATEMENT

Our mission is to render excellence in service to our members while providing the means for enhancing their financial, economic and social well being, in consonance with co-operative principles.

# VISION STATEMENT

Our vision is to be the premier indigenous co-operative financial services provider in the region, hand in hand with our membership.

# **OUR COMMON BOND**

We commit to these values to guide our decisions and behaviour.

#### **VALUES**

#### **Respect for Individuals**

We treat each other and our members with respect and dignity, valuing individual differences. We communicate frequently and with candor, listening to each other regardless of level or position.

#### **Dedicated to Helping Members**

We truly care for each member. We build enduring relationships by understanding and anticipating our members' needs and by serving them better each time than the time before.

#### **Highest Standards of Integrity**

We are honest and ethical in all our business dealings, starting with how we treat each other. We keep our promises and admit our mistakes. Our personal conduct ensures that the Barbados Public Workers' Cooperative Credit Union Limited's (BPWCCUL) name is always worthy of trust.

#### **Service Quality, Diversity and Innovation**

We believe service quality, innovation and diversity are the engines that will keep us vital and growing. Our culture embraces quality and creativity, seeks different perspectives and risks pursuing new opportunities.

#### **Team Work**

We encourage and reward both individual and team achievements. We freely join with our vendors and business partners across organisational boundaries to advance the interest of our members.

By living these values, BPWCCUL aspires to achieve a standard of excellence that will reward our members, and all BPWCCUL people.

# TRAINING AND DEVELOPMENT

As part of our commitment to continuous organizational development, members of staff completed the following training programmes during the year.

#### Course Title

- 2016 ProfitStars Educational Conference
- AML/CFT Training for Directors, Committee Members and Senior Management
- BCCI Business Luncheon "Export & Grow Revitalising the Barbados Economy"
- BEC Labour Law Custom & Practice Workshop
- Board HR Committee Program
- CaribDE Training
- CaribDE18
- Caribbean Confederation of Credit Unions' Conference
- Conducting Employee Discipline
- Conveyancing Seminar
- Credit Union InfoSecurity Conference
- CUES CEO School
- CUES CEO Executive Network
- CUES Symposium, A CEO/Chairman Exchange
- CUNA Management School
- CUNA Marketing & Business Development Council Conference
- CUNA Sales & Service Culture Institute Conference
- CUNA Volunteer Institute
- CUNA World-Class Service Leadership Institute
- Demystifying IT Auditing IT General Controls
- Distinguished Leadership & Innovation Conference 2015 (DLIC)
- HRMAB Conference 2015 Compensation & Benefits
- HRMAB Conference 2015 How to be Successful at Succession Planning
- HRMAB Conference 2015 The Technology Driven Organisation
- ICAB: Corporate Governance A Practical Guide
- IIA Risk-Based Auditing A Value Added Proposition
- Licensing Academy in Intellectual Property and Technology Transfer
- Managing Safely Workshop

- National Youth Involvement Board (NYIB) 2015 Conference
- Performance Development Review Training for Managers
- Performance Development Review Training for Supervisors
- Society for HRM (SHRM)
- Strategic HRM Program
- Systems Implementation Auditing
- World Council of Credit Unions' Conference

# **OUR LEADERS**

#### **BOARD OF DIRECTORS**



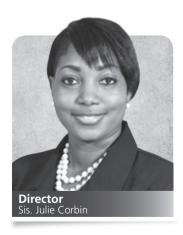
















#### **MANAGEMENT TEAM**

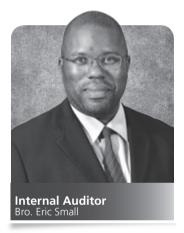




















# CORPORATE INFORMATION

#### **BOARD OF DIRECTORS - BPWCCUL**

Mr. Glendon A. Belle, Dip. Credit Union Management, CCUV, CCD - President

Mr. Raphael Holder, CCP, GRP, CCD, CCUV – Vice President

Mrs. Carole Layne-Browne, B.Sc., CPA, CGA, ACIS, CCD, CCUV – Secretary

Ms. Kerry-Ann King, B.Sc. Accounting (Hons), CCUV, CCD – Assistant Secretary

Mr. Anthony Christie, B.Sc., CPA, CMA, CCUV, CCD - Treasurer

Mr. Cedric Murrell, Cert. Public Administration, Dip. ANS Management, CCUV, CCD –

Ms. Julie Corbin, MSc. Management, Bachelor of Arts - Psychology, CCUV - Director

Mr. Matthew Thornhill, MEng (Hons), CEng, CCUV - Director

Mr. Trevor Colucci, Diploma Co-operative Studies (Development & Management), CCUV

Director

#### **AUDITORS**

**KPMG – Chartered Accountants** 

#### PRINCIPAL BANKER

Republic Bank (Barbados) Limited

#### **EXECUTIVE MANAGEMENT**

Miss Clorinda Alleyne, LLB, LEC, Dip. Credit Union Management –

#### **Group Chief Executive Officer**

Mrs. Tania Nicholls, Dip. Mgmt. M.Sc. Human Resources Management –

#### **Group Human Resources Manager**

Mr. LeVere Catlyn, CPA, CGA, CCUE - Group Financial Controller

Ms. Natalie Holder, LLB, LEC – General Counsel

Mr. Eric Small, B.Sc., CIA, CFE – Internal Auditor

Mr. Irwin Gibson, BEng, M.Sc., MBA – Manager, Management Information Systems

Miss Judith Sarjeant, B.Sc., M.Sc., CISSP, PMP, CFE – Business Facilitation and

#### **Innovation Manager**

Mr. Philip Babb – Member Relations Manager-Loans

Ms. Wanda Massiah, B.Sc., M.Sc. - Compliance Manager

Mr. Zandre Bowen, B.Sc. – Member Relations Manager-Savings & Deposits

#### **SUPERVISORY & MIDDLE MANAGEMENT**

Mr. Allan Clarke, Dip. Credit Union Management – Senior Audit Assistant

Mrs. Andrea Marshall, Dip. Credit Union Management – Senior Financial Services

Mrs. Carol Toppin, B.Sc., Cert. P.M – Senior Financial Services Representative

Mr. Courtney Gibson, FCCA, MBA – Financial Accountant

Ms. Dawn Blades - Contact Centre Team Leader

Mrs. Dawn Corbin, APOM, CCST, B.Sc. (HR) – Service Quality Leader (ag.)

Miss Dale Edwards, B.Sc., MBA -

#### **Assistant Senior Financial Services Representative**

Mrs. Elizabeth King, Dip. Credit Union Management, CCUE –

#### **Branch Operations Officer**

Mr. Elridge Bend, AICB, Dip. Credit Union Management – Branch Operations Officer

Mrs. Gleneth Clarke, AICB – Senior Financial Services Representative

Mrs. Harriet Franklin, B.Sc. - Branch Operations Officer

Ms. Jameela Hollingsworth, B.Sc., HRM – Human Resources Business Partner

Miss Janet Goring – Assoc. Deg, AAS, CCUM, MCP – **Dbase Admin/Bus Sys. Analyst** 

Mr. Jefferson Murray, Dip. Banking & Finance, CPAML - Compliance Officer

Mrs. Kim Bradshaw, Cert. IT, MCP, Assoc. Degree Bus. Studies –

#### Systems Administrator, MIS

Mrs. Margaret Everatt, BSc. Mgmt. – Assistant Accountant

Miss Marian Niles – Senior Financial Services Representative

Mr. Mark Bailey – **Network Administrator** 

Mrs. Michelle Ashby, Dip. Credit Union Management, AICB –

#### **Branch Operations Officer**

Mrs. Nadia Richards – Senior Financial Services Representative

Miss Natasha Holder, B.A., Cert. Supervisory Management –

#### **Assistant Senior Financial Services Representative**

Mr. Neil Lucas, B.Sc., M.Sc. - Network Administrator

Ms. Rene Rudder, Assoc. Deg., B.Sc. - Senior Audit Assistant

Mr. Rommel Aimey, B.Sc. – Senior Financial Services Representative

Mrs. Sadie Austin – Card & E-Services Supervisor

Ms. Shirley George – Senior Financial Services Representative

Mrs. Susan Byer, B.Sc., LLB, CCUE - Securities Officer

Ms. Susan Coppin, APS, ACS, Dip. Mgmt. – Executive Secretary

Miss Suzette Grimes – Assistant Accountant

Ms. Patricia Archer, Post Grad Diploma Learning and Development –

#### **Human Resources Development Officer**

Mrs. Petula Wiggins, AICB – Senior Financial Services Representative

Mrs. Tracia Pounder, B.Sc., Cert. Mktg. – Marketing Officer

Miss Tracia Sargeant, Dip. Banking & Finance – Senior Financial Services

#### Representative

Miss Vette Forde – Senior Financial Services Representative

Miss Wilma Massiah, Dip. Credit Union Management, AICB –

**Senior Financial Services Representative** 

#### **CEO's Office**

Mrs. Kerry Ann Kirton, Cert. ICSA, CPS, ACS, Dip. Management –

Executive Secretary to CEO (ag.)

Ms. Rosario Maynard, Associate Deg., ACS, APS - Secretary

#### **ACCOUNTS & FINANCE DEPARTMENT**

Mr. Andrew Gibson, Assoc. Deg. - Accounts Assistant

Mrs. Angela Headley – Accounts Assistant

Mrs. Chandra Price – **Accounts Assistant** 

Miss Dasley Clarke - Accounts Assistant

Mr. Jamar McCaskie, B.Sc., M.Sc. – Accounts Assistant

Mrs. Kelly Jones – **Accounts Assistant** 

Mr. Maxwell Benn, Associate Deg. - Accounts Assistant

Miss Rosie Bishop, Dip. IT, ACSC – Accounts Assistant

Miss Saadia Griffith, B.Sc., Dip. CMA – Accounts Assistant

Mrs. Sandra Waterman, APS, ACS, Dip. Management – **Secretary** 

Mrs. Shelly Ann Morris-Brathwaite, CAT – Accounts Assistant

Mrs. Shontelle Brooks, CAT – Accounts Assistant

Ms. Tilia King – **Accounts Assistant** 

Mrs. Tricia Archer, B.Sc. (Hons.) – Junior Financial Analyst

#### **MORTGAGES & CONSUMER LOANS**

Mr. Adrian Allen – Financial Services Representative

Mrs. Arlene Seale, Cert. Supervisory Management – **Financial Services** 

#### Representative

Mrs. Cecile O'Neale-Dorne, FICB, CCUM, CCUFC – Financial Services

#### Representative

Miss Cheryl Rollins, Assoc. Deg. - Secretary

Mr. Evans Kirton – Financial Services Representative

Ms. Gena Lamontagne – Financial Services Representative

Mrs. Jalisa Jordan, Assoc. Deg. – Financial Services Representative

Miss Katrina Worrell, Assoc. Deg., B.Sc. – Financial Services Representative

Miss Karen Giles, APS, ACS - Branch Secretary

Mrs. Lana Antrobus – Financial Services Representative

Mrs. Lisa Goodridge – Financial Services Representative

Miss Natalie Nicholls - Financial Services Representative

Mr. Nicholas Alleyne, Cert. Project Management – Financial Services

#### Representative

Mrs. Sheena Bowen, B.Sc. – Financial Services Representative

Miss Tricia Morris, B.Sc., Cert. Mktg, Advt. & PR – Financial Services

Representative

#### **HUMAN RESOURCES/ADMINISTRATION DEPARTMENT**

Miss Kaylone Browne, Cert. HRM – Human Resources Assistant

Mrs. Nikisha Francis, B.Sc., M.Sc. – Human Resources Associate

Mr. Peter Broomes – **Driver/Messenger** Mrs. Phylis Gill – Registry Clerk

Mr. Ryan Inniss – Registry Clerk

Mr. Wayne Scott – Registry Clerk

#### **ESTATE DEPARTMENT**

Mr. Andrew Estwick – **Driver/Handyman** Ms. Karen Browne – **Administrative Assistant** Mr. Rodney Edwards – **Driver/ Handyman** 

#### INTERNAL AUDIT DEPARTMENT

Mr. Jason Springer, Assoc. Deg. CFSA, CRMA – Audit Assistant Miss Stacy Gulstone, B.Sc. – Audit Assistant

#### **LEGAL DEPARTMENT**

Miss Alicia Constantine - Clerk Miss Chaitali Soudatt – Legal Clerk Miss Cynthia Gittens, APOM, Cert. Paralegal Studies – Legal Secretary

Miss Donna Scantlebury, ACS, Cert. Paralegal & Supervisory Management –

Legal Assistant II

Miss Heather Lynch, Cert. Paralegal Studies & Supervisory Management – Legal Assistant II

Miss Joy-Ann Lewis, APOM, PSC, SSC – Legal Secretary

Mrs. Sandra Alleyne-Daniel, APS, Cert. Paralegal Studies & Supervisory

Management – Legal Secretary

Mrs. Shedell Odle-Gill, Cert. Paralegal Studies – Legal Assistant I

#### MANAGEMENT INFORMATION SYSTEMS DEPARTMENT

Miss Kerrie Young, B.Sc. Computer Studies, CompTIA A+ – Systems Operator Miss Makeba King, Assoc. Degree, Applied Science & Information Technology – **Systems Operator** 

#### **MEMBER SERVICES/DISBURSEMENTS**

Miss Betty Alleyne – Financial Services Representative

Mr. Christopher Bostic – Financial Services Representative

Mr. Dahrean Yearwood, Assoc. Deg. – Financial Services Representative

Mr. Denny Brathwaite – Financial Services Representative

Mrs. Donalin Hazell – Financial Services Representative

Mr. Hasani Evelyn, Associate Deg., Cert. Supervisory Management –

#### **Financial Services Representative**

Ms. Janell Branch – Financial Services Representative

Mr. Johnathan Brewster – Financial Services Representative

Ms. Kelly-Ann Scott – **Financial Services Representative** 

Mr. Kent Alleyne – **Financial Services Representative** 

Miss Kharla Greaves – Financial Services Representative

Miss Larissa Latchman – Receptionist/Hostess

Miss Lavern Durante – Financial Services Representative

Miss Lisa Monchery – Receptionist/Hostess

Mrs. Nicole Jean-Paul – Financial Services Representative

Miss Nicole Manning, Cert. Supervisory Management –

#### **Financial Services Representative**

Miss Pat Martindale – **Financial Services Representative** 

Miss Renee Gibbons, Cert. Supervisory Management – Financial Services

#### Representative

Ms. Shanielle Nurse – Financial Services Representative

Mrs. Shonelle Harewood, B.Sc. – Financial Services Representative

Miss Susan Lovell – Financial Services Representative

Miss Tiyan Gomes – Financial Services Representative

Miss Tricia Green – **Financial Services Representative** 

#### **COMPLIANCE**

Ms. Dara Philips, Assoc. Deg. – Compliance Assistant Mrs. Kerryanne Gilkes, Assoc. Deg., B.Sc., ICA – Compliance Assistant

Ms. Shontelle Sargeant, BSc. – Compliance Assistant

#### **CONTACT CENTRE**

Miss Andrea Prince, B.A – Contact Centre Representative Mr. Che Kippins-Niles – **Contact Centre Representative** Miss Denise Johnson, ACSP – Contact Centre Representative Miss Donna Fitzpatrick – Contact Centre Representative

Miss Janell Reece – Contact Centre Representative

Mrs. Paula Morris – Contact Centre Representative

Mr. Peter Hoyte, Assoc. Deg., B.Sc. – Contact Centre Representative

Miss Valcia Inniss – Contact Centre Representative

#### **MARKETING**

Miss Charlene Mullin, B.Sc., Dip. Digital Marketing – Marketing Assistant

Mrs. Cheryl Straker, B.Sc. – **Administrative Assistant** 

Miss Kimberley Grimes, B.Sc. (Hons), Cert. Mkta., Advt. & PR –

#### **Marketing Assistant**

Miss Sasha Grant, B.Sc., M.Sc. – Marketing Assistant

Mrs. Stacy Mottley, B.Sc, PSC, Dip. Management, Cert. Mktg, Advt. & PR – **Marketing Assistant** 

#### **LOANS RECOVERY**

Miss Amanda Lynch, B.Sc., Dip. Banking & Finance – Financial Services Representative

Mr. Andre Daniel, B.Sc. – Financial Services Representative

Mr. Hugh Victor-Browne, Cert. Supervisory Management – Financial Services Representative

Ms. Kerisa Clarke, B.Sc. – **Financial Services Representative** 

Mr. Neil Bradshaw – Financial Services Representative

Miss Tanesha Straughn, PSD – Financial Services Representative

Mrs. Wendy Dodson – Financial Services Representative

#### **SAVINGS MOBILISATION**

Ms. Alison Wiltshire, Assoc. Deg. – Financial Services Representative

Ms. Barbara Haynes – ATM Custodian/ Financial Services Representative

Ms. Blair Taylor, B.Sc., Cert. FRM – Financial Services Representative

Mrs. Chantelle Brewster – Financial Services Representative

Ms. Crystal Storey, Assoc. Deg. – Financial Services Representative

Mr. Damion Husbands-Johnson, Assoc. Deg. –

**Financial Services Representative** 

Mr. Darien Birkett – Financial Services Representative

Mr. Dario Bowen – Financial Services Representative

Mr. Dario Nicholls – Financial Services Representative

Ms. Denissia Thorpe – Financial Services Representative

Mr. Kenray Browne – Financial Services Representative

Ms. Kiendra Leonce, B.Sc. – Financial Services Representative

Ms. Kimberley Vaughan – **Financial Services Representative** 

Mr. Kumar Hinds – Financial Services Representative

Ms. Lezanne Waithe, Assoc. Deg., B.Sc. – Financial Services Representative

Mr. Mario Small – Financial Services Representative

Ms. Nadley McFarlane, Assoc. Deg. – Financial Services Representative

Ms. Nicole Jones – Financial Services Representative

Ms. Nikki Clarke, Assoc. Deg. – Financial Services Representative

Mr. Philip Norville - Financial Services Representative

Mr. Rafael Hinds – Financial Services Representative

Mr. Rommell Downes, B.Sc., Cert. Supervisory Management –

#### **Financial Services Representative**

Mr. Rosson Howard, Assoc. Deg. – Financial Services Representative

Ms. Sade Mayers – Financial Services Representative

Ms. Shakira Burton, B.Sc. – Financial Services Representative

Ms. Shakira McCollin, Assoc. Deg. – Financial Services Representative

Mr. Shane Jones – Financial Services Representative

Mr. Shane Reece – Financial Services Representative

Ms. Shanice Clarke, Assoc. Deg. – Financial Services Representative

Ms. Shantelle Linton, Cert. Supervisory Management –

#### **Financial Services Associate**

Mr. Stefan Watson, B.Sc. – **Financial Services Representative** 

Ms. Tila Jones – Financial Services Representative

# **FINANCIAL HIGHLIGHTS**

FINANCIAL HIGHLIGHTS - FIVE YEAR REVIEW

In Bds \$'000

	2016	2015	2014	2013	2012
Statement of financial position:					
Assets					
Cash and equivalents	49,511	44,940	53,093	45,861	27,958
Investments and other short term deposits	84,004	76,559	78,485	82,612	75,989
Loans to Members (net)	817,839	746,497	684,331	651,868	642,797
Property and Equipment	29,547	27,405	27,626	26,716	25,784
Other	39,349	34,819	33,057	19,788	19,323
	1,020,250	930,220	876,592	826,845	791,851
Liabilities					
Deposits	862,900	775,116	721,767	672,403	646,435
Loans Payable	22,283	33,445	43,688	55,432	59,661
Other	16,226	15,026	13,319	9,943	6,912
	901,409	823,587	778,774	737,778	713,008
Equity					
Share Capital	9,407	8,764	8,240	7,760	7,394
Reserve Fund	97,245	89,493	81,724	71,494	62,908
Other Reserves	4,425	2,785	1,914	1,084	1,650
Retained earnings	7,764	5,591	5,940	8,729	6,891
	118,841	106,633	97,818	89,067	78,843
	1,020,250	930,220	876,592	826,845	791,851
Statement of income:					
Interest Income	76,368	69,151	67,486	64,638	63,016
Interest Expense	25,917	24,712	23,763	23,442	24,038
Net Interest Income	50,451	44,439	43,723	41,196	38,978
Other income	3,549	2,566	2,419	2,903	2,911
Net income and other income	54,000	47,005	46,142	44,099	41,889
Loan impairment expense	3,789	3,712	4,409	4,790	3,864
Net operating income	50,211	43,293	41,733	39,309	38,025
Total operating expenses	34,720	32,336	31,306	27,316	28,086
Net income before Levies	15,491	10,957	10,427	11,993	9,939
Tax of Assets	1,949	1 251	0	0	0
		1,351 9,606			0 030
Net income after Levies	13,542	9,606	10,427	11,993	9,939

# **FINANCIAL HIGHLIGHTS**

#### FINANCIAL HIGHLIGHTS - FIVE YEAR REVIEW

In Bds \$'000

	2016	2015	2014	2013	2012
Financial statistics in percent:					
Asset Growth	9.68	6.12	6.02	4.42	6.21
Loan Growth	9.56	9.08	4.89	1.41	5.98
Deposit Growth	11.33	7.39	7.34	4.02	6.02
Net Surplus Growth	40.97	-7.87	-13.06	20.67	46.36
Return on Assets	1.39	1.06	1.22	1.48	1.29
Return on Equity	12.01	9.40	11.16	14.29	13.38
Operating Efficiency	69.15	74.69	75.01	69.49	73.86
Net Interest Margin	5.17	4.92	5.13	5.09	5.07
	2016	2015	2014	2013	2012
	2010	2015	2014	2013	2012
Other statistics					
Delinquency ratio (%)	6.3	6.7	6.6	7.7	6.9
# of members (000'S)	78.4	73.0	68.7	64.7	61.6
# of branches	4	4	4	4	3
Net income per member (000's)	\$172.75	\$131.53	\$151.77	\$185.36	\$161.35

# MANAGEMENT DISCUSSION AND ANALYSIS

This section of the Annual Report provides a discussion and analysis of the financial condition and performance of the Barbados Public Workers' Co-operative Credit Union Limited (BPWCCUL) for the financial year ended March 31, 2016 as compared to the prior financial year ended March 31, 2015.

#### **ECONOMIC REVIEW**

At the end of 2015, the Barbadian economy was estimated to grow by 0.5 percent, mainly due to the stellar performance of the tourism industry. The financial system in Barbados has demonstrated its resilience and maintained excess liquidity in 2015 despite the challenging local and international economic environment. It is forecasted that in the 2016/2017 financial year, the economy is expected to grow by 1.6 percent.

Despite the economic climate as highlighted in the Financial Stability Report from the Central Bank of Barbados, total assets of the Credit Union Sector were reported at \$1.9 billion dollars in 2015, representing a 7.0 percent increase over 2014. The largest contributor to growth was the aggregate loan portfolio, increasing by 7.0 percent, followed by an increase in investments of 6.0 percent. From January to September 2015, total new loans of \$208.0 million were concentrated mostly in consumer loans (\$106 million), real estate (\$62 million) and transport (\$36 million). Average liquidity in the Credit Union Sector remained stable.

Non-performing loans relative to the total loan portfolio fell from 9.1 percent to 8.9 percent at September 2015. However, the quality of the loan portfolio was relatively skewed where smaller credit unions were recorded to have had substantially higher non-performing loan ratios than that of the larger ones.

According to the most recent report published by the CUNA Mutual Group on Credit Unions in the USA, during February 2016, Credit Unions picked-up 820.0 thousand in new membership, loan and savings balances grew at 11.0 percent and 8.1 percent seasonally-adjusted annualized pace, respectively.

Additionally it was reported that total Credit Union assets rose by 1.6 percent in February, below the 1.9 percent gain reported in February of 2015. Assets rose 6.1 percent during the past year due to a 5.7 percent increase in deposits, a 12.4 percent increase in borrowings and a 7.6 percent increase in capital.

#### **OVERVIEW**

During the year under review, the Credit Union continued to grow in key aspects of its operations. Membership averaged 447 per month and recorded net growth of 5,363. Deposits grew by \$87.8 million or 11.3 percent, while assets grew by \$90.0 million or 9.7 percent.

The key area of risk faced by the Credit Union sector relates

mostly to concentration and credit quality. However, we reduced our delinquency ratio to 6.3 percent, down by 0.4 percent from previous year. This was achieved by prudent and continuous management of our loan portfolio.

We continued to offer payment solutions to our members through various debt management and consolidation strategies to improve their financial and economic well-being.

Non-performing loans during the year ending March 31, 2016 increased by \$1.8 million or 3.5 percent. However, the delinquency rate decreased from 6.7 percent at March 31, 2015 to 6.3 percent at March 31, 2016. We will continue to work with our membership to offer solutions geared at returning their accounts to a state of normalcy.

Deposit interest rates in the market continued to trend downward and reached an average of 0.5 percent at March 31, 2016. However, we at the Credit Union are proud to maintain some of the most competitive rates on deposits. This resulted in deposit growth for the year of \$87.8 million.

#### **REVIEW OF FINANCIAL PERFORMANCE**

#### **TOTAL INCOME AND NET INCOME**

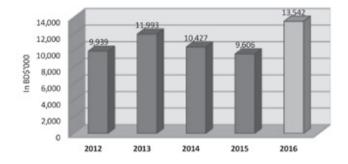
With asset taxes of \$1.9 million incurred during the year, net income was reported at \$13.5 million compared to \$9.6 million in the prior year, an increase of \$3.9 million or 41 percent. Total revenue grew by \$8.2 million or 11.4 percent, moving from \$71.7 million in 2015 to \$79.9 million during the 2016 financial year.

The Credit Union achieved significant net loan growth when compared to prior years, as net loans grew by \$71.3 million or 9.6 percent when compared to \$62.2 million for the year ended March 31, 2015.

#### **NET INTEREST INCOME**

Net interest income grew by \$6 million or 13.5 percent in 2016. Total interest income grew by \$7.2 million or 10.4 percent, while total interest expense increased by \$1.2 million or 4.9 percent. Interest income increased by \$7.4 million or 11.3

#### Net Income



# MANAGEMENT DISCUSSION AND ANALYSIS

percent with respect to interest from loans, while interest from cash deposits and investments decreased by \$165.3 thousand or 4.5 percent during the financial year.

#### **OTHER INCOME**

Other income increased by \$982.4 thousand or 38.3 percent during the financial year mainly due to an increase of \$639.1 thousand or 161.4 percent in the collection of charged-off loans.



#### **EFFICIENCY AND EXPENSE MANAGEMENT**

The Credit Union's strategy during the financial year was one which focused heavily on efficiency and expense management, while at the same time adding valued member services. Operating expenses decreased by \$327.4 thousand or 1.9 percent compared to prior year.

#### OPERATING LEASES

Rent expenses increased from \$753.1 thousand in 2015 to \$870.7 thousand in 2016. This increase was directly attributed to the expansion of the Credit Union's branch operations at the Six Roads location, installation of two additional offsite ATMs and rental of office space for staff located at the Co-operators General Insurance's building at Collymore Rock.

#### **STAFF COST**

During the year, the Credit Union increased its staff complement to strengthen its member services, compliance and risk management functions as well as providing adequate frontline and support personnel.

Additionally, completed union negotiated salary increases contributed to the increased staff costs by \$2.2 million or 17.5 percent over the prior year.

#### **TOTAL OPERATING EXPENSES**

Total operating expenses for the year amounted to \$36.7 million, which represented an increase of \$3.0 million or 8.8 percent above the prior year. Asset Tax expense levied by the

government on the assets of the Credit Union totaled \$1.9 million or 0.2 percent. This Tax is scheduled to end effective March 31, 2016.

#### **NET OPERATING INCOME**

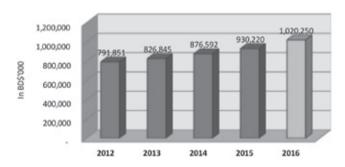
Operating income net of loan impairment expenses increased by \$6.9 million or 16.0 percent to end the year at \$50.2 million. Loan impairment expense was \$3.8 million, a marginal increase of \$77.2 thousand or 2.1 percent over last year.

#### **ASSETS**

At the end of the financial year, the Credit Union's total assets amounted to just over \$1.0 billion, an increase of \$90.0 million or 9.7 percent.

Cash resources increased by \$8.4 million or 8.9 percent. In addition, financial investments classified as Held-to-maturity increased by \$3.2 million or 12.5 percent.

#### Total assets

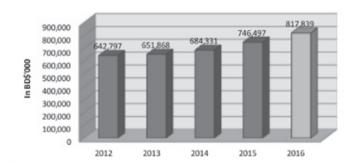


Net loans and advances to members were \$817.8 million, inclusive of an impairment provision of \$20.5 million, as compared to \$746.5 million and \$21.9 million respectively at the end of the previous year.

#### **ASSET QUALITY**

Amid a climate of economic uncertainty and high unemployment, the Credit Union recorded a decrease of 0.4 percent in its delinquency ratio which ended the year at 6.3 percent compared to the prior year at 6.7 percent.

#### Loans and advances



# MANAGEMENT DISCUSSION AND ANALYSIS

#### (continued)

In addition, impaired loans increased by \$1.8 million during the 2016 financial year as compared to an increase of \$4.2 million in the prior year. The Credit Union will continue to work diligently with defaulters to offer alternatives and restructuring options to enable them to restore their loans to a state of normalcy.

#### **LIABILITIES**

Deposits totaled \$862.9 million and were \$87.8 million or 11.3 percent higher than the previous year-end.

900,000 800,000 700,000 600,000 500,000 400,000 200,000 100,000 2012 2013 2014 2015 2016

Loans payable were reduced during the year to \$22.3 million from \$33.4 million as a result of an \$8.4 million or 6 percent rate bearing loan being repaid within the financial year. Other liabilities increased by \$1.1 million or 15.4 percent compared to a decrease of \$548.8 thousand in the prior year while reimbursable member shares increased by \$464.9 thousand or 6.9 percent.

#### **EQUITY**

Total equity comprising of share capital, retained earnings, statutory and other reserves is the backbone of financial stability and allows for future growth and development. As at March 31, 2016, equity totaled \$118.8 million up from \$106.6 million as at March 2015. The increase of \$12.2 million primarily reflects net income of \$13.5 million, growth in share capital of \$643.6 thousand offset by distributions to members of \$2.0 million.

#### THE WAY FORWARD

The financial year ending March 31, 2017 will prove to be a time of consolidation and proactivity as the Credit Union continues to face the various challenges in the economy.

To this end, we will be revisiting our core values and founding principles as we seek to enhance our members' financial, economic and social well-being. It is envisaged that we will be providing opportunities for members to have a larger share of the distribution of net surplus at year-end in the form of dividends.

Going forward, as we seek to better server you, envisage a greater level of direct member engagement and interaction through our various social outreach and educational programs.

During the coming year, the Credit Union will continue to work closely with our members to create payment solutions to minimize and control delinquency while doing everything we can to help our members become financially and economically better off.

# **BOARD OF DIRECTORS REPORT**



#### **OVERVIEW**

The Board of Directors, management and staff of the Barbados Public Workers' Co-operative Credit Union Limited (BPWCCUL) are extremely proud with the progress made by the organization, its subsidiary and affiliated companies during the financial year ended March 31, 2016, notwithstanding the volatile economic environment.

The Credit Union continued to grow in key aspects of its operations. Membership averaged 447 persons monthly, recording net growth of 5,363. Deposits grew by \$87.8 million or 11.3 percent, while assets increased by \$90.0 million or 9.7 percent. Notwithstanding, interest on deposit rates continue to steadily trend downwards. In spite of this ongoing development, we were able to offer competitive rates on deposits to our members.

The key areas of risks faced by the Credit Union sector related mostly to concentration, credit quality and delinquency. Non-performing loans decreased by \$1.8 million or 3.5 percent. As a consequence, the delinquency rate decreased from 6.7 percent to 6.3 percent over the course of the year.

In full adoption of the prudent and continuous management of our loan portfolio, we have formulated individual payment arrangements and debt management strategies, with the primary objective of improving our members' financial and economic well-being. We therefore commit to continue working with our members, who are experiencing challenges to offer solutions geared at returning their financial affairs to a state of normalcy.

We take this opportunity to outline some of our achievements during the year and to identify a number of opportunities and key areas of focus for our organization.

#### **ENHANCED IN-BRANCH CONVENIENCE**

Last year, we promised expanded facilities at our Emerald City location. This latest undertaking, the third at that particular location, was completed with a formal blessing and opening ceremony in December 2015. The branch was also complemented with the installation of two full service ATMs, as well as a coin counting machine, supporting an enhanced

and integrated service delivery.

In addition longer business hours are now in place at Emerald City, augmented by 24 hour ATM access.

This outlet is therefore better able to adequately and efficiently offer our full suite of available services in new commodious surroundings. Our expectations are that this branch will continue to surpass its objectives.

#### **NEW PRODUCT OFFERINGS**

Ever mindful of members' needs, the Credit Union conceptualized and brought on stream an attractive investment vehicle with appeal to both new and seasoned investors. The Executive Platinum Plan was introduced to attract those seeking to enhance their investment portfolio and their retirement income, as an adjunct to their Registered Retirement Savings Plan. The Board is confident that this product, with its embedded flexible and fixed components, will support both long and short term financial goals.

Consistent with our commitment to enhance our members' financial well being and in response to the members' request, the Board is pleased to announce that plans are well advanced and ongoing to launch the Members' Equity Share Plan during this financial year. This product will provide members with an opportunity to share in earnings whilst strengthening the Credit Union's equity position.

#### **SUPPORT FOR OUR YOUTH**

Commitment to our youth demographic remains firm and steadfast. We continue to initiate and implement programs aimed at supporting and nurturing the robust, holistic development of our young people. Annually, the Credit Union subsidizes a number of organic youth focused activities. Ranging from vintage, yet first rate staples such as the Annual Summer Camp, to the more recent and equally beneficial Thrift Club School Savers Programme, our focus remains riveted in ensuring the institutionalization of programs and enterprises, to create a competitive advantage for the youth as they migrate through the various developmental stages of their lives.

# **BOARD OF DIRECTORS REPORT** (continued)

We will continue to focus on our future leaders of tomorrow, through the provision of sponsorships and donations, to help them reach their full potential and achieve their goals.

The advent of increased domestic tuition university fees, prompted the Credit Union to boost its contribution to the Scholarships and Grants portfolio. Existing special academic awards such as the Ralph Boyce Scholarship and the Thrift Club Awards celebrate high performers in the Common Entrance, Caribbean Examinations Council and CAPE examinations. Recognizing as well that high performers are not restricted to the academic arena only, the Credit Union also extended awards to students enrolled at the Barbados Community College and the Samuel Jackman Prescod Polytechnic. During the fiscal year, a total of \$332,084 and \$329,430 were disbursed respectively in donations and academic sponsorships.

#### **MEMBER COMMITMENT**

As a member-based organization, the patronage of our members remains a critical success factor to our viability. It is acknowledged that devoid of membership, the organization would experience an inevitable demise. It is therefore with a profound sense of humility and gratitude that we reciprocate, whether at the individual level, or through support of the various community groups engaged in sports, educational and or other cultural activities.

In addition to the usual membership focused initiatives, we sought to provide singular focus in the area of health. To this end, through our established philanthropic arm, (Legacy Foundation Inc. Registered Charity No. 978) the Credit Union made a donation to the Gastroenterology Unit at the Queen Elizabeth Hospital. This equipment is expected to have a significant impact in the lives of a predominant spectrum of Barbadians. In addition, we are in the process of finalizing a notable Memorandum of Understanding with the Heart and Stroke Foundation of Barbados Inc., an initiative which is expected to provide affordable healthcare to our membership, as well as notable health education.

Both arrangements were undertaken with the view to eradicate or at least substantially reduce the number of chronic non-communicable diseases among our population and by extension our burgeoning membership. It is anticipated that the awareness programmes ancillary to these initiatives, will ensure greater individual responsibility, leading to a heathier nation/membership better able to enjoy the fruits of their financial toil.

Our Annual Christmas Concert, now in its 6th year, the GospelFest Sunset Concert and the Olive Trotman Memorial Lecture all continue to be 100 percent subscribed and sponsored by the Credit Union, as our way of giving back to our nation and indeed you, our members, who support us unswervingly.

These community outreach activities continue to attract positive acclaim and support our role as a responsible corporate citizen. Of notable mention is our inaugural sponsorship of the Professional Road Tennis Association's competition, "Monarchs of the Court". In time, this will be added to our menu of staple activities.

The Credit Union has continued to work assiduously with those members impacted by job loss, critical illness and significant challenges, undermining their ability to service their loans.

#### **DIRECTORS' STAFF AWARDS**

Delivering on our renewed focus of employee development, exposure and recognition, the Board of Directors offered two annual incentive initiatives to the staff. In so doing, the primary objectives were:

- The grooming of young, talented professionals within the Credit Union, its subsidiary and affiliated companies.
- The retention and continued motivation of existing, mature employees within the group, in consideration of their ongoing significant contributions.
- Facilitation of invaluable education and job experiences.

Submissions were either in the form of a video recording or a written essay. The initiative was very successful and well embraced by staff. The winners were announced during our annual Staff Christmas Celebrations.

#### **LEGACY FOUNDATION, REGISTERED CHARITY NO. 978**

Our charity concluded its largest and most impactful project to date with a donation in excess of \$200,000 in equipment to the Gastroenterology Unit domiciled at the Queen Elizabeth Hospital. Additionally, through the handover press conference, the Unit was able to bring a greater level of awareness to the public on colon and gastrointestinal health issues. The Board of Trustees has also approved significant funding to the St. Leonard's Boys School, specifically to their much-vaunted music department, as a contribution to the establishment of a music laboratory.

The Foundation has adopted the theme Learning, Wellness and Empowerment, further communicating its expansive scope of support and undertaking.

#### **CAPITA Financial Services Inc.**

Within the fiscal year, CAPITA Financial Services Inc. registered a consolidated pre-tax profit of \$1.2 million, representing a decrease in profitability of \$65.6K or 5.2 percent compared to the previous year. This decline was mainly due to increases in loan impairment expenses of \$218 thousand, asset tax of \$124.9 thousand and other expenses of \$160 thousand. The company also recorded assets of \$237 million, an increase

# **BOARD OF DIRECTORS REPORT** (continued)

of 35.4 percent over prior year. Positive growth was also recorded in total loans and advances which increased from \$160 million to \$183.4 million (15.1percent). Client deposits moved from \$160 million to \$191 million or 19.1 percent. The insurance division recorded yet another encouraging year, yielding net commissions of \$1 million, surpassing the previous year's performance by 35.9 percent. On September 11, 2014 this division commenced operations as a separate brokerage entity, rebranded as CAPITA Insurance Brokers Inc. (CIB). Essentially, the output from our subsidiaries is highly satisfactory in consideration of the prevailing economic climate.

#### **CORPORATE GOVERNANCE**

Corporate governance is a system that defines the relationships between an organization's elected officials, management team, members, partners and other stakeholders. It provides structures of authority for decision making to ensure not only compliance with regulatory requirements and guidelines, but also with sound business and financial practices. The established governance model leverages international best practices by integrating individual governance of integrity, competence and commitment; with internal governance of continuity, balance and accountability; and external governance of transparency, compliance and public accountability.

#### **CODE OF CONDUCT**

The Code of Conduct establishes the rules governing the ethical and lawful conduct of the Credit Union's elected officials, officers, employees and volunteers. This has to be evident in all business practices, so as to protect the organization's reputation and preserve community trust.

#### **COMMITTEE OPERATIONS**

The Committee met five (5) times during the year to undertake a number of activities including:

- Creation of an agenda schedule for activity tracking
- Review Corporate Governance Committee mandate, Charter and handbook
- Review Code of Ethics activities
- Review of the Risk Oversight Committee Charter
- Review of the Finance and Business Strategy Committee Charter
- Review of Board competencies and its balance of expertise
- Ensuring Director performance evaluations are conducted

#### **FUTURE DIRECTION**

While our focus in these early stages of development of the corporate governance architecture has been specifically on the operations of the Credit Union, we do recognize the need to expand our scope to include its subsidiary and affiliated companies. It is important that we work together with our many partners to ensure that effective governance is incorporated into all aspects of the organization for the benefit of all stakeholders.

#### **OUTLOOK 2016 - 2017**

Based on the reports of the Central Bank of Barbados (CBB), the Barbados economy grew by 0.5% in 2015, less than 1.5% as previously predicted. Consequently, the unemployment levels remained elevated. This factor negatively impacted the ability of members to service loans as agreed.

The Central Bank of Barbados projections for 2016 expect increased activity in the tourism and construction sectors which will provide stimulus to the wholesale, retail and business services sectors. We anticipate that this projected uptick in economic activities will result in reduced unemployment levels among our membership.

#### **CONDOLENCES**

We remember with fondness the former Chairman of our subsidiary – Capital Financial Services Inc., Bro. Carlos Holder and in the process convey our profound sadness to his relatives and friends at his passing. He was dedicated and committed to the success of the organization at the time of his passing. To all our members, staff and the wider Credit Union family, including those at our subsidiary and affiliated companies, who lost love ones during the year under review, we extend our deepest sympathy.

#### **ACKNOWLEDGEMENT**

The successes of the 2016 fiscal year could not have been realized without the effort of our members, staff, elected committees, sub-committees and our hardworking, dedicated departmental representatives. To each of you, both collectively and individually, we extend profound gratitude.

The Board takes this opportunity to place on record, its whole hearted gratitude for the invaluable support of retiring Directors Bro. Trevor Colucci, Sis. Kerry-Ann King and Sis. Carole Layne-Browne, who through their various competencies and professional experiences, provided unique, diverse and treasured contributions to the Board of Directors. The same sentiments are conveyed to our Sis. Julie Corbin, who replaced former director Sis. Paula Byer, who retired during the year under review.



#### **KPMG**

Hastings
Christ Church, BB 15154
Barbados West Indies
Telephone (246) 434-3900
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P. O Box 690C Bridgetown, Barbados

#### INDEPENDENT AUDITORS' REPORT

#### To the Members of Barbados Public Workers' Co-operative Credit Union Limited

We have audited the accompanying non-consolidated financial statements of Barbados Public Workers' Co-operative Credit Union Limited (the "Credit Union"), which comprise the non-consolidated statement of financial position as of March 31, 2016, the non-consolidated statement of income, non-consolidated statement of comprehensive income, non-consolidated statement of changes in equity and the non-consolidated statement of cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these non-consolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of non-consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these non-consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the non-consolidated financial statements are free from material misstatement.

KPMG, a Barbados partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International") a Swiss entity.



An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the non-consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the non-consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the non-consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the non-consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the non-consolidated financial statements present fairly, in all material respects, the non-consolidated financial position of the Credit Union as of March 31, 2016 and its non-consolidated financial performance and its non-consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

Chartered Accountants Bridgetown, Barbados

KPMG

June 6, 2016

Non-consolidated Statement of Income

For the year ended March 31, 2016 With comparative figures for 2015

(Expressed in Barbados dollars)

	Notes	<u>2016</u>	<u>2015</u>
Interest income Interest expense	3 3	\$ 76,368,414 (25,916,747)	69,150,966 (24,711,555)
Net interest income	3	50,451,667	44,439,411
Other income	4	3,548,648	2,566,287
Net interest and other income Loan impairment expense	11	54,000,315 (3,789,187)	47,005,698 (3,711,957)
Net operating income		50,211,128	43,293,741
Staff costs Operating expenses Depreciation	5 6 12	14,871,256 16,595,746 3,252,662	12,661,323 16,923,191 2,752,046
Total expenses		34,719,664	32,336,560
Income before levies		15,491,464	10,957,181
Tax on assets	7	_(1,948,737)	(1,350,916)
Net income for the year		\$ 13,542,727	9,606,265

Non-consolidated Statement of Comprehensive Income

For the year ended March 31, 2016 With comparative figures for 2015

(Expressed in Barbados dollars)

	<u>2016</u>	<u>2015</u>
Net income for the year	\$ 13,542,727	9,606,265
Other comprehensive income		
Items that will never be reclassified to profit or loss		
Remeasurements of defined benefit asset	(289,718)	704,508
Items that are or may be reclassified to profit or loss		
Net unrealised gains (losses) on available-for-sale investments	320,000	(85,000)
Other comprehensive income, net of tax	30,282	619,508
Total comprehensive income for the year	\$ 13,573,009	10,225,773

Non-consolidated Statement of Financial Position

As at March 31, 2016 With comparative figures as at March 31, 2015

(Expressed in Barbados dollars)

	Notes		2016	2015
	<u>110163</u>		2010	2013
Assets				
Cash resources	9	\$	102,162,229	93,772,722
Financial investments				
- Held-to-maturity	10		29,074,183	25,838,462
- Available-for-sale	10		2,279,438	1,887,522
Loans and advances	11		817,838,770	746,496,939
Property and equipment	12		29,546,947	27,404,608
Pension plan asset	13		437,778	687,429
Investment in subsidiary	14		11,500,000	8,500,000
Due from related companies	22		17,307,614	17,425,274
Other assets	15		10,103,504	8,206,682
Total Assets		\$	1,020,250,463	930,219,638
Liabilities and Equity				
Deposits	16	\$	862,899,691	775,116,285
Loans payable	17	Ψ	22,283,315	33,445,132
Reimbursable shares			7,165,090	6,700,221
Asset tax payable	7		502,607	906,405
Other liabilities	18		8,558,025	7,418,620
		-	0,000,000	
Total liabilities			901,408,728	823,586,663
				1//
Equity				
Share capital	19		9,407,400	8,763,840
Statutory reserves	20		97,245,033	89,492,577
Other reserves	21		4,424,898	2,785,431
Retained earnings			7,764,404	5,591,127
Total equity		VII.	118,841,735	106,632,975
<b>Total Liabilities and Equity</b>		\$	1,020,250,463	930,219,638

Approved by the Board of Directors on June 6, 2016 an	nd signed on its behalf by:
GZ.U	MILLAR
Glendon Belle	Anthony Christie
President	Treasurer

Non-consolidated Statement of Changes in Equity

For the year ended March 31, 2016 With comparative figures for 2015

(Expressed in Barbados dollars)	Notes		Share <u>capital</u>	Statutory <u>reserves</u>	Other <u>reserves</u>	Retained <u>earnings</u>	Total
At March 31, 2014		<del>\$</del>	8,240,280	81,723,453	1,914,486	5,939,575	97,817,794
Net income Other comprehensive income Issue of shares Redemption of shares			- 584,280 (60,720)		619,508	9,606,265	9,606,265 619,508 584,280 (60,720)
Transfer to statutory reserves Entrance fees Transfer to special reserves	20 20 21			7,744,779 24,345 -	- 887,398	(7,744,779)	24,345
to retained earnings  Net reserve for interest on non-	24				(1,065,814)	1,065,814	
performing loans Distributions to members	8			1 1	429,853	(429,853) (1,958,497)	(1,958,497)
At March 31, 2015			8,763,840	89,492,577	2,785,431	5,591,127	106,632,975
Net income Other comprehensive income Issue of shares Redemption of shares			- 727,200 (83,640)		30,282	13,542,727	13,542,727 30,282 727,200 (83,640)
Transfer to statutory reserves Entrance fees Transfer to special reserves	2 8 8			7,722,156 30,300	932 111	(7,722,156)	30,300
Special reserves released to retained earnings	2 5			7	(601,893)	601,893	
performing loans Distributions to members	8			1 1	1,278,967	(1,278,967) (2,038,109)	(2,038,109)
At March 31, 2016		↔ :	9,407,400	97,245,033	4,424,898	7,764,404	118,841,735

Non-consolidated Statement of Cash Flows

For the year ended March 31, 2016 With comparative figures for 2015

(Expressed in Barbados dollars)

	<u>Note</u>		<u>2016</u>	<u>2015</u>
Cash Flows from Operating Activities				
Net income for the year		\$	13,542,727	9,606,265
Adjustments for:				
Depreciation			3,252,662	2,752,046
Loan impairment expense			3,789,187	3,711,957
Loss (gain) on disposal of property and equipment			143	(14,801)
Interest income		,	76,368,414)	(69,150,966)
Interest expense			25,916,747	24,711,555
Dividend income			(109,512)	(108,288)
Tax on assets		7-	1,948,737	1,350,916
		(2	28,027,723)	(27,141,316)
Changes in operating assets and liabilities				
Increase in loans and advances		(	73,393,032)	(65,431,036)
(Increase) decrease in pension plan asset			(40,067)	22,795
Increase in other assets			(1,896,822)	(763,570)
Increase in deposits			87,703,321	52,945,199
Increase in reimbursable shares			464,869	1,348,789
Decrease (increase) in due from related companies			117,660	(317,812)
Increase (decrease) in other liabilities		_	1,139,405	<u>(548,767</u> )
Net cash used in operations		(	13,932,389)	(39,885,718)
Interest received			74,630,428	68,704,585
Interest paid		(2	25,836,662)	(24,307,299)
Tax levies paid		1) =	(2,352,535)	(444,511)
Net cash provided by operating activities		;	32,508,842	4,067,057
Cash Flows from Investing Activities				
Net decrease in financial investments			(7,126,079)	1,841,891
Purchase of property and equipment			(5,395,657)	(2,558,892)
Investment in subsidiary			(3,000,000)	-
Proceeds from sale of property and equipment			513	42,703
Dividends received			109,512	108,288
Net cash used in investing activities		_(	15,411,711)	(566,010)

Non-consolidated Statement of Cash Flows

For the year ended March 31, 2016 With comparative figures for 2015

(Expressed in Barbados dollars)

	<u>Note</u>	<u>2016</u>	<u>2015</u>
Cash Flows from Financing Activities			
Net decrease in loans payable		(11,161,817)	(10,243,341)
Issue of shares		727,200	584,280
Entrance fees received		30,300	24,345
Redemption of shares		(83,640)	(60,720)
Distributions to members		(2,038,109)	(1,958,497)
Net cash used in financing activities		(12,526,066)	(11,653,933)
Net increase (decrease) in cash and cash equivalents		4,571,065	(8,152,886)
Cash and cash equivalents, beginning of year		44,940,484	53,093,370
Cash and cash equivalents, end of year	9	\$ 49,511,549	44,940,484

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

#### 1. Corporate Information

The Barbados Public Workers' Co-operative Credit Union Limited (the "Credit Union") was registered on May 6, 1970, and continued under the Co-operatives Societies Act of Barbados 1990-23. Its registered office is located at "Olive Trotman House", Keith Bourne Complex, Belmont Road, St. Michael.

The principal activities of the Credit Union are the provision of savings products and credit facilities to its members and to educate them in co-operative principles.

#### 2. Accounting Policies

#### (a) Basis of preparation

These non-consolidated financial statements have been prepared on a historical cost basis, except for available-for-sale investments which have been measured at fair value.

#### Statement of compliance

These non-consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Consolidated financial statements have been issued and reported on separately.

#### (b) Significant accounting judgments, estimates and assumptions

The preparation of the non-consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the amounts reported in the financial statements and accompanying notes. Actual amounts may differ from these estimates.

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

#### 2. Accounting Policies, continued

(b) Significant accounting judgments, estimates and assumptions, continued

The estimates and judgments that have a significant risk of causing material adjustment to the carrying amount of assets and liabilities within the next financial year are discussed below.

#### Measurement of fair values

A number of the Credit Union's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Credit Union has an established control framework with respect to the measurement of fair values.

This includes the services of a professional valuation team that has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values. This team reports directly to the Credit Risk Manager. They also review market estimates where assets and liabilities are traded in active markets.

Significant valuation issues are reported to the Asset Liability Committee (ALCO) which has oversight of the Credit Union's investment policy. This Committee meets quarterly to review any challenges as it relates to the carrying value of the Credit Union's assets and liabilities.

When measuring the fair value of an asset or a liability, the Credit Union uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as disclosed in Note 25.

If the inputs used to measure the fair value of an asset or a liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Credit Union recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

#### 2. Accounting Policies, continued

(b) Significant accounting judgments, estimates and assumptions, continued

#### Impairment of assets

The Credit Union assesses at each reporting date whether there is objective evidence that an asset or group of assets is impaired. An asset or a group of assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the future cash flows of the asset or group of assets that can be reliably estimated.

The Credit Union reviews its individually significant loans at each statement of financial position date to assess whether impairment should be recorded in the statement of income. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining individual impairment and also in the determination of collective impairment.

In estimating these cash flows, the Credit Union makes judgments about the borrower's financial situation and the net realisable value of collateral. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance for impairment losses. Loans and advances that have been assessed individually and found not to be impaired and all individually insignificant loans and advances are then assessed collectively, in groups of assets with similar risk characteristics, to determine whether a provision should be made due to incurred loss events for which there is objective evidence but whose effects are not yet evident.

#### **Pension obligations**

The cost of the defined benefit pension plan is determined using an actuarial valuation. Accounting for employee pension obligations requires the use of actuarial techniques to make a reliable estimate of the amount of benefit that employees have earned in return for their services in the current and prior period.

The actuarial assumptions are based on management's best estimates of the variables that will determine the ultimate cost of providing post-employment benefits. Variations in these assumptions could cause material adjustments in future years, if it is determined that the actual experience differed from the estimate.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

#### 2. Accounting Policies, continued

#### (c) Summary of significant accounting policies

The principal accounting policies applied in the preparation of these non-consolidated financial statements are set out below. They have been applied consistently to all periods presented.

#### a) Foreign currency

The financial statements are presented in Barbados dollars which is the functional currency of the Credit Union. All financial information has been rounded to the nearest dollar.

Monetary assets and liabilities denominated in foreign currencies are translated into Barbados dollars at the rates of exchange ruling at the statement of financial position date. Transactions arising during the year denominated in foreign currencies are translated into Barbados dollars and recorded at the rates of exchange prevailing on the dates of the transactions. Differences arising from fluctuations in exchange rates are included in the statement of income.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on non-monetary items, such as equities classified as available-for-sale investments, are recognised in other comprehensive income.

#### b) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, balances with commercial banks and term deposits with an original maturity of three months or less from the acquisition date.

#### c) Investment in subsidiary

The investment in subsidiary is accounted for by the cost method whereby the investment is initially recorded at cost and income from the investment is recognised only to the extent that it represents distributions from accumulated profits arising after the date of acquisition. Distributions received in excess of such profits are regarded as a recovery of the investment and are recognised as a reduction of the cost of the investment.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

#### 2. Accounting Policies, continued

(c) Summary of significant accounting policies, continued

#### d) Financial instruments

#### Non-derivative financial assets - Classification

The classification of financial instruments at initial recognition depends on the purpose and management's intention for which the financial instruments were acquired and their characteristics. All financial instruments are measured initially at cost being their fair value plus transaction costs that are directly attributable to its acquisition or issue.

The Credit Union classifies non-derivative financial instruments into the following categories: held-to-maturity financial assets, available-for-sale financial assets and loans and receivables.

The Credit Union classifies non-derivative financial liabilities into the other financial liabilities category.

#### Non-derivative financial assets – Recognition and derecognition

The Credit Union initially recognises loans and advances, deposits and loans payable on the date that they are originated. All other financial assets and liabilities are initially recognised on the trade date, i.e., the date that the Credit Union becomes a party to the contractual provisions of the instrument.

The Credit Union derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in such transferred financial assets that is created or retained by the Credit Union is recognised as a separate asset or liability.

# Non-derivative financial assets – Measurement Held-to-maturity financial investments

Held-to-maturity financial investments are non-derivative financial assets with fixed or determinable payments and fixed maturities, which the Credit Union has the positive intention and ability to hold to maturity.

After initial measurement, held-to-maturity financial investments are subsequently measured at amortised cost using the effective interest rate method (EIR), less any impairment losses. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The Credit Union has reported government securities which have all been classified under the held-to-maturity classification.

Impairment losses are reported as a deduction from the carrying value of the investment (through an allowance account) or investment balance. The amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of income.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

#### 2. Accounting Policies, continued

#### (c) Summary of significant accounting policies, continued

#### d) Financial instruments, continued

#### Non-derivative financial assets - Measurement, continued

#### Held-to-maturity financial investments, continued

If the Credit Union were to sell or reclassify more than an insignificant amount of held-to-maturity investments before maturity (other than in certain specific circumstances), the entire category would be tainted and would have to be reclassified as available-for-sale. Furthermore, the Credit Union would be prohibited from classifying any financial asset as held-to-maturity for the current and during the following two financial years.

#### Available-for-sale financial investments

Available-for-sale financial investments include equity securities. Equity securities classified as available-for-sale are those which are neither classified as held for trading nor designated at fair value through profit or loss.

After initial measurement, available-for-sale financial investments are subsequently re-measured at fair value based on quoted bid prices or amounts derived from approved valuation models. Unrealised gains and losses on available-for-sale securities are recognised directly in the fair value reserve in equity and reported under other comprehensive income.

When the investment is disposed of, the cumulative gain or loss previously recognised in equity is recognised in the statement of income.

Unquoted equity instruments for which fair values cannot be measured reliably are recognised at cost less impairment.

For available-for-sale financial investments, the Credit Union assesses at each statement of financial position date whether there is objective evidence that an investment is impaired.

Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of income – is removed from other comprehensive income and recognised in the statement of income. Impairment losses on equity investments are not reversed through the statement of income; increases in their fair value after impairment are recognised directly in other comprehensive income.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

#### 2. Accounting Policies, continued

#### (c) Summary of significant accounting policies, continued

#### d) Financial instruments, continued

Non-derivative financial assets - Measurement, continued

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate method (EIR), less impairment.

Impairment losses are reported as a deduction from the carrying value of the loan (through an allowance account) or balance and recognised in the statement of income as loan impairment expense.

# Non-derivative financial liabilities - Classification, Recognition/Derecogniton and Measurement

The Credit Union classifies non-derivative financial liabilities into the other financial liabilities category.

The Credit Union's financial liabilities include customer deposits, loans payable, reimbursable shares and other liabilities. The Credit Union determines the classification of its financial liabilities at initial recognition. All financial liabilities are recognised initially at fair value and in the case of loans payable, net of directly attributable transaction costs.

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest rate method. Gains and losses are recognised in the statement of income when the liabilities are derecognised as well as through the effective interest rate method (EIR) amortisation process. The EIR amortisation, if any, is included in the statement of income.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

#### e) Reimbursable shares

Reimbursable shares represent amounts due to the estates of deceased members.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

#### 2. Accounting Policies, continued

#### (c) Summary of significant accounting policies, continued

#### f) Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date. Impairment losses are recognised in the statement of income.

#### g) Offsetting financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### h) Property and equipment

Property and equipment are carried at cost less accumulated depreciation and accumulated impairment losses. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, only when it is probable that future economic benefits associated with the item will flow to the Credit Union and the cost of the item can be measured reliably. All other repairs and maintenance are included in the statement of income during the financial period in which they are incurred.

Gains and losses on disposals are determined by comparing proceeds with carrying amounts and these are included in the statement of income. The assets' residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each statement of financial position date.

Items of property and equipment are depreciated from the date they are available for use. Depreciation is recognised in the statement of income on the straight-line basis, at rates designed to write off the cost of the assets over the periods of their estimated useful lives. Land is not depreciated.

The following annual rates apply:

Buildings	2% - 4%
Motor vehicles	20%
Furniture and equipment	10% - 33.33%
Leasehold improvements	10% - 33.33%

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

#### 2. Accounting Policies, continued

(c) Summary of significant accounting policies, continued

#### i) Employee benefits

#### Defined benefit plan

The Credit Union has a defined benefit plan for its employees.

A defined benefit plan is a pension plan that defines an amount of pension benefit to be provided, usually as a function of one or more factors such as age, years of service or compensation. The Credit Union operates a defined benefit pension plan for its eligible employees, which requires contributions to be made to a separately administered fund.

The Credit Union's net obligation in respect of its defined benefit plan is calculated by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Credit Union, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognised immediately in the statement of other comprehensive income. The Credit Union determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognised in the statement of income.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in the statement of income. The Credit Union recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

#### 2. Accounting Policies, continued

(c) Summary of significant accounting policies, continued

#### i) Employee benefits, continued

#### Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Credit Union has a present legal or constructive obligation to pay the amounts as a result of past service provided by the employee and the obligation can be estimated reliably.

#### Other long-term employee benefits

The Credit Union's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value. Remeasurements are recognised in the statement of income in the period in which they arise.

#### **Termination benefits**

Termination benefits are expensed at the earlier of when the Credit Union can no longer withdraw the offer of those benefits and when the Credit Union recognises costs for a restructuring. If benefits are not expected to be settled wholly within 12 months of the end of the reporting period, then they are discounted.

#### j) Taxation

The Credit Union is exempt from corporation tax under Section 9(1)(g) of the Income Tax Act.

#### k) Recognition of income and expenses

Revenue is recognised on an accrual basis to the extent that it is probable that the economic benefits will flow to the Credit Union and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue and expense are recognised:

#### Interest income and expense

For all financial instruments measured at amortised cost, interest income or expense is recorded using the effective interest method. The effective interest rate (EIR), is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument (or a shorter period, where appropriate), to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options) and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses. For financial liabilities such as deposits, interest is expensed based on the outstanding balance of these deposit accounts.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

#### 2. Accounting Policies, continued

- (c) Summary of significant accounting policies, continued
  - k) Recognition of income and expenses, continued

#### Fees and commission income

Fees and commission income are generally recognised on an accrual basis when the service has been provided.

#### Dividend income

Dividend income is recognised when the right to receive the dividend is established.

(d) Changes in accounting policy and disclosures

Standards, interpretations and amendments to existing standards effective for the current year

The Credit Union has consistently applied the accounting policies set out in Note 2 to all periods presented in these financial statements.

During the year, certain new standards, interpretations and amendments to the existing standards became effective. Management has assessed that these new standards, interpretations and amendments to the existing standards where relevant did not have any significant impact on the preparation of these financial statements. The application of these pronouncements has therefore not been reflected in these financial statements.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 2. Accounting Policies, continued

### (e) Standards in issue but not yet effective

New standards, interpretations and amendments to existing standards that are not yet effective and have not been early adopted by the Credit Union are as follows:

- IAS 1 (Amendments) Disclosure Initiative (effective January 1, 2016)
- IAS16 & IAS 38 (Amendments) Clarification of Acceptable Methods of Depreciation and Amortisation (effective January 1, 2016)
- IAS 16 & IAS 41 (Amendments) Agriculture: Bearer Plants (effective January 1, 2016)
- IAS 27 (Amendments) Equity Method in Separate Financial Statements (effective January 1, 2016)
- IAS 7 (Amendments) Disclosure Initiative (effective January 1, 2017)
- IAS 12- (Amendments) Recognition of Deferred Tax Assets for Unrealised Losses (effective January 1, 2017)
- IFRS 10 & IAS 28 (Amendments) Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (effective January 1, 2016)
- IRS10, IFRS 12 & IAS 28 (Amendments) Investment Entities: Applying the Consolidation Exception (effective January 1, 2016)
- IFRS 11 (Amendments) Accounting for Acquisitons of Intersts in Joint Operations (effective January 1, 2016)
- IFRS 14 Regulatory Deferral Accounts (effective January 1, 2016)
- Annual Improvements to IFRS 2012-2014Cycle various standards (effective January 1, 2016)
- IFRS 9 Financial Instruments (effective January 1, 2018)
- IFRS 15 Revenue from Contracts with Customers (effective January 1, 2018)
- IFRS 16, Leases (effective January 1, 2019)

None of these is expected to have a significant effect on the financial statements of the Credit Union in the period of adoption, except for IFRS 9 Financial Instruments, which tentatively becomes mandatory for the Credit Union's 2019 financial statements, and is expected to impact the classification and measurement of financial assets and financial liabilities. A description of this standard is provided below.

### IFRS 9 - Financial Instruments

In July 2014, the IASB released the final version of IFRS 9 *Financial Instruments*. This standard addresses classification and measurement of financial assets and replaces the multiple category and measurement models for debt instruments in IAS 39, *Financial Instruments: Recognition and Measurement*, with a new mixed measurement model having only two categories: amortised cost and fair value through profit or loss. IFRS 9 also replaces the models for measuring equity instruments, and such instruments are recognised either at fair value through profit or loss or at fair value through other comprehensive income. Where such equity instruments are measured at fair value through other comprehensive income, dividends are recognised in profit or loss insofar as they do not clearly represent a return on investment; however, other gains and losses (including impairments) associated with such instruments remain in accumulated comprehensive income indefinitely.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 2. Accounting Policies, continued

(e) Standards in issue but not yet effective, continued

### IFRS 9 - Financial Instruments, continued

Requirements for financial liabilities carried forward existing requirements in IAS 39, except that fair value changes due to credit risk for liabilities designated at fair value through profit and loss would generally be recorded in the statement of other comprehensive income. It also includes guidance on hedge accounting. The standard is effective for annual periods beginning on or after January 1, 2018, with earlier application permitted. The Credit Union is currently evaluating the impact of the standard on its financial statements.

### 3. Net Interest Income

	<u>2016</u>	<u>2015</u>
	\$ 72,886,997 1,915,658 1,565,759	65,504,246 1,676,025 1,970,695
	\$ 76,368,414	69,150,966
	\$ 24,439,698 1,477,049	22,725,612 1,985,943
	25,916,747	24,711,555
	\$ 50,451,667	44,439,411
	\$ \$	\$ 72,886,997 1,915,658 1,565,759 \$ <u>76,368,414</u> \$ 24,439,698 1,477,049 <u>25,916,747</u>

### 4. Other Income

	<u>2016</u>	<u>2015</u>
Fee income	\$ 1,167,697	955,577
Legal income	1,145,884	1,016,349
Rental income	90,612	75,264
Bad debt recoveries	1,035,086	396,008
Dividend income	109,512	108,288
(Loss) gain on disposal of equipment	(143)	14,801
	\$ 3,548,648	2,566,287

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

5.	Staff Costs		
	Name of the second seco	<u>2016</u>	<u>2015</u>
	Salaries National Insurance Scheme contributions Pension plan – defined benefit plan (Note 13) Other costs	\$ 11,596,320 915,532 567,412 1,791,992	9,854,658 866,057 604,268 1,336,340
		\$ 14,871,256	12,661,323
6.	Operating Expenses		
		<u>2016</u>	<u>2015</u>
	Anniversary expenses Advertising Affiliation Audit fees Bank charges	\$ 322,960 549,980 75,000 299,288 64,430	260,430 706,995 75,000 294,000 57,018
	Committee travelling allowances Development expenses Direct cost of services	120,768 61,905 457,648	120,600 280,310 418,826
	Educational grant and scholarship expenses Elected Officials and Committee Training Entertaining	329,430 407,944 83,554	445,215 223,895 70,011
, i	Insurance Janitorial services Legacy Foundation – Donations	399,346 299,600 -	402,062 304,570 100,000
	Legal and professional fees Meetings and conferences Membership security	551,205 477,121 2,465,088	804,914 384,305 2,343,792
	Sundry expenses National development expenses Office stationery and supplies	35,832 82,812 942,329	8,272 98,783 862,315
	Postage Property taxes Publicity and promotion	91,317 238,569 2,163,783	165,044 166,754 2,198,410
	Rent Repairs and maintenance Security services	870,716 2,672,189 857,735	753,149 2,633,975 782,180
	Social outreach expenses Staff and members' training Utilities	127,746 573,361 <u>974,090</u>	141,506 653,645 1,167,215
		\$ 16,595,746	16,923,191

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 7. Tax on Assets

Under the Tax on Asset Act, 2015, every credit union registered under Section 193 of the Co-operative Societies Act, Cap 378 with total gross assets of which is \$40 million or more, shall pay within four (4) months after each assessment quarter, a levy of 0.20% per annum on the average domestic assets of the Credit Union. This Act came into effect on July 1, 2014 and is expected to expire on March 31, 2016. Tax on assets expense for the year amounted to \$1,948,737 ( 2015 - \$1,350,916).

### 8. Distributions to Members

Distributions to members include a dividend of \$0.238 (2015 - \$0.238) per share amounting to \$417,329 (2015 - \$393,544) and interest rebate amounting to \$1,620,780 (2015 - \$1,564,953).

### 9. Cash Resources

	<u>2016</u>	<u>2015</u>
Cash on hand Cash and cash equivalents Short term deposits	\$ 9,664,017 39,847,532 -	6,627,130 28,788,744 9,524,610
Total cash and cash equivalents Other term deposits	49,511,549 52,650,680	44,940,484 48,832,238
Total cash resources	\$ 102,162,229	93,772,722

The average effective yield on cash resources during the year was 0.06% (2015 - 0.18%).

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 10. Financial Investments

The amount comprises:

	<u>2016</u>	<u>2015</u>
Held-to-maturity		
Government securities	\$ 28,061,741	25,109,000
Interest receivable	1,012,442	729,462
	\$ 29,074,183	25,838,462

The average effective yield during the year on held-to-maturity investments was 6.28% (2015 - 6.15%).

Available-for-sale	<u>2016</u>	<u>2015</u>
Equities - quoted (i) Equities - unquoted	\$ 1,525,000 754,438	1,205,000 682,522
	\$ 2,279,438	1,887,522

<sup>(</sup>i) This represents the Credit Union's investment in 500,000 (2015 - 500,000) common shares. As at March 31, 2016, the quoted bid price of these common shares was \$3.05 (2015 - \$2.41) per share.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 11. Loans and Advances

(i) Loans and advances are comprised of the following:

	2016				
		Consumer	Business	Mortgages	<u>Total</u>
Performing loans Non-performing loans	\$	531,614,563 33,062,055	2,828,277 646,858	246,197,419 18,978,753	780,640,259 <u>52,687,666</u>
Gross loans Less: provision for impairment		564,676,618 (16,354,985)	3,475,135 (151,572)	265,176,172 (3,946,592)	833,327,925 (20,453,149)
	\$	548,321,633	3,323,563	261,229,580	812,874,776
Add: interest receivable					4,963,994
					\$ <u>817,838,770</u>
			201	5	\$ <u>817,838,770</u>
		Consumer	2019 Business	5 <u>Mortgages</u>	\$ <u>817,838,770</u> <u>Total</u>
Performing loans Non-performing loans	\$	Consumer 491,662,619 30,986,219		1-1-4-1-00	

Add: interest receivable 3,226,008

2,763,033

234,895,063

\$ 505,612,835

\$ 746,496,939

743,270,931

The average yield on loans for the year was 9.10% (2015 - 8.92%).

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 11. Loans and Advances, continued

(ii) The movement in the provision for impaired loans is as follows:

	2016			
	Consumer	Business	Mortgages	<u>Total</u>
Balance, beginning of year	\$ 17,036,003	294,476	4,572,359	21,902,838
Amounts charged/write off	(5,202,888)	(35,988)	/	(5,238,876)
Loan impairment expense	4,521,870	(106,916)	(625,767)	3,789,187
Balance, end of year	\$ 16,354,985	<u>151,572</u>	3,946,592	20,453,149
Individual impairment	\$ 12,123,333	112,888	3,069,116	15,305,337
Collective impairment	4,231,652	38,684	877,476	5,147,812
	\$ 16,354,985	<u>151,572</u>	3,946,592	20,453,149
	100	201	5	
	Consumer	<u>Business</u>	<u>Mortgages</u>	<u>Total</u>
Balance, beginning of year	\$ 16,754,196	462,395	4,118,331	21,334,922
Amounts charged off	(3,061,940)	(82,101)	_	(3,144,041)
Loan impairment expense	3,343,747	(85,818)	454,028	3,711,957
Balance, end of year	\$ 17,036,003	294,476	4,572,359	21,902,838
Individual impairment	\$ 13,079,751	221,696	3,408,911	16,710,358
Collective impairment	3,956,252	72,780	1,163,448	5,192,480
	\$ 17,036,003	294,476	4,572,359	21,902,838

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 12. Property and Equipment

Property and equipment is comprised of the following:

	Total	52,012,597 5,395,657 (61,220)	57,347,034	24,607,989 3,252,662 (60,564)	27,800,087	29,546,947
	Assets being Acquired	1,846,344 (897,371)	948,973		7.	948,973
	Leasehold Improvements	1,172,711 2,281,566	3,454,277	855,873 638,013	1,493,886	1,960,391
2016	Furniture and Equipment	19,529,408 3,074,632 (2,345)	22,601,695	15,427,481 1,964,550 (1,689)	17,390,342	5,211,353
	Motor Vehicles	663,102 65,031 (58,875)	669,258	411,441 96,392 (58,875)	448,958	220,300
	Land and Buildings	\$ 28,801,032 871,799	29,672,831	7,913,194	8,466,901	\$ 21,205,930
		Balance, beginning of year Additions/transfer Disposals	Balance, end of year	Accumulated depreciation Balance, beginning of year Depreciation Disposals	Balance, end of year	Net book value, end of year

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 12. Property and Equipment, continued

	Total	49,760,225 2,558,892 (306,520)	52,012,597	22,134,561 2,752,046 (278,618)	24,607,989	27,404,608
1	Assets being Acquired	1,200,630 645,714	1,846,344	1 1 1		1,846,344
	Leasehold Improvements	1,166,013 6,698	1,172,711	502,186	855,873	316,838
2015	Furniture and Equipment	17,813,166 1,802,868 (86,626)	19,529,408	13,768,929 1,743,956 (85,404)	15,427,481	4,101,927
	Motor Vehicles	779,384 103,612 (219,894)	663,102	497,266 107,389 (193,214)	411,441	251,661
	Land and Buildings	\$ 28,801,032	28,801,032	7,366,180 547,014	7,913,194	\$ 20,887,838
				_		
	ta Co	Balance, beginning of year Additions/transfer Disposals	Balance, end of year	Accumulated depreciation Balance, beginning of year Depreciation Disposals	Balance, end of year	Net book value, end of year

Assets being acquired represent purchases of property and equipment which were not yet in operation and on which no depreciation has been charged.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 13. Pension Plan Asset

The Credit Union participates in a defined benefit pension plan operated by a reputable insurance provider. The pension plan is jointly funded by payments from the Credit Union and certain employees, taking into account the recommendations of independent qualified actuaries.

The Actuary periodically (at least every three years) evaluates the financial position of the Plan and recommends the future contribution rate for the Credit Union.

The last full actuarial valuation of the pension plan for eligible employees was carried out on March 31, 2016.

In a Defined Benefit Pension Plan, the employees' entitlement is determined by a formula based on their years of pensionable service and pensionable salary. It is typical for the employees' benefit to be integrated with the retirement benefits provided by the National Insurance.

The contribution rate paid by the employee is fixed and the Credit Union pays the balance of the ultimate cost of the benefits and hence the Credit Union's contribution is unknown. The Credit Union expects to pay \$567,412 in contributions to its defined benefit plan in 2016.

Currently at retirement employees are entitled to receive a pension benefit equal to:

1. 1.75% of their pensionable salary as at April 1, 2014 reduced by 1.32% of the National Insurance Insurable Earnings as at April 1, 2003 for each year of Ranking Service prior to April 1, 2003.

### **Plus**

2. 1.75% of their total pensionable salary from April 1, 2003 reduced by 1.32% of the National Insurance Insurable Earnings as at April 1, 2003 for each year of Ranking Service prior to April 1, 2003.

Employees' pension benefits are further increased by the amount of pension that can be purchased with any voluntary contributions accumulated with credited interest to their retirement date.

There are three Trustees of the Plan, one is an employee representative while the other two are external to the Credit Union. The Trustees are required to understand the risks taken, make reasonable investment decisions, provide members with information and act in the best interests of the plan participants.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 13. Pension Plan Asset, continued

The Plan is invested in a segregated pensions fund consisting of two Funds which cover a broad spectrum of available assets. The strategic investment policy of the Funds can be summarised as follows:

### **Bonds Fund:**

A unit trust with a strategy of acquiring regional and non-regional long-dated securities, where possible, but the majority of its financial investments are still predominantly in Barbados currency. The Fund's objective is to generate income and preserve capital through investment in competitive yielding fixed income securities including mortgages, bonds and other debt instruments.

### **Equity Fund:**

This is a unit trust that invests mainly in Barbadian equities, Barbadian real estate, commercial mortgages, foreign equities and bonds. This Fund's objective is to provide long-term capital growth through investment in a diversified portfolio of equity securities and real estate.

The current instruction is to invest all new cash flows 50% in the Bonds Fund and 50% in the Equity Fund. At present, approximately 45% of the Plan's assets are invested in the Equity Fund and 55% are invested in the Bonds Fund.

a) The amounts recognised in the statement of financial position are determined as follows:

	<u>2016</u>	<u>2015</u>
Present value of obligation to plan members Pension plan assets at fair value	\$ (8,919,972) <u>9,357,750</u>	(8,164,276) <u>8,851,705</u>
Asset recognised in the statement of financial position	\$ 437,778	687,429

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 13. Pension Plan Asset, continued

b) Movement in the amounts recognised in the statement of financial position is as follows:

		<u>2016</u>	<u>2015</u>
Asset, beginning of year	\$	687,429	5,716
Contributions paid Pension expense recognised in statement of income		607,479 (567,412)	581,473 (604,268)
Re-measurement recognised in other comprehensive in	come	(289,718)	704,508
Asset, end of year	\$	437,778	687,429

c) Changes in the present value of the obligation for defined benefit pension plans were as follows:

	<u>2016</u>	<u>2015</u>
Opening obligation Interest cost Current service cost Employees' contributions Benefits paid Actuarial losses arising from: Experience adjustments	\$ 8,164,276 672,883 577,540 108,000 (306,472)	7,847,099 656,358 561,818 99,518 (52,808) (947,709)
Closing obligation	\$ 8,919,972	8,164,276

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 13. Pension Plan Asset, continued

d) (i) Changes in the fair value of the defined benefit pension plan assets were as follows:

		<u>2016</u>	<u>2015</u>
	Opening fair value of plan assets Actual return Employer's contributions Employees' contributions Benefits paid Administrative expenses	\$ 8,851,705 115,180 607,479 108,000 (306,472) (18,142)	7,852,815 389,024 581,473 99,518 (52,808) (18,317)
	Closing fair value of plan assets	\$ 9,357,750	8,851,705
(ii)	Plan assets consist of the following:	<u>2016</u>	<u>2015</u>
	Equities Bonds	\$ 4,192,476 5,165,274	3,979,683 4,872,022
		\$ 9,357,750	<u>8,851,705</u>

The assets of the plan are invested in segregated funds. The major asset categories underlying the plan assets are as follows:

	<u>2016</u>	<u>2015</u>
Mortgages	13.86%	14.07%
Bonds	39.17%	39.33%
Equities	34.50%	36.35%
Property	5.07%	4.50%
Other	7.40%	5.76%

e) The amounts recognised in the statement of income are as follows:

	<u>2016</u>	<u>2015</u>
Current service cost	\$ 577,540	561,818
Interest cost on obligation	672,883	656,358
Expected return on plan assets	(701,153)	(632,225)
Administrative expenses	18,142	18,317
Net pension expense included in staff costs (Note 5)	\$ 567,412	604,268

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 13. Pension Plan Asset, continued

f) The amounts recognised in the statement of other comprehensive income are as follows:

	<u>2016</u>	<u>2015</u>
Remeasurement (gain) loss on obligation Remeasurement loss on plan assets	\$ (296,255) 585,973	(947,709) 243,201
	\$ 289,718	(704,508)

g) Principal actuarial assumptions at the reporting date (expressed as weighted averages):

	<u>2016</u>	<u>2015</u>
Discount rate at end of year	7.75%	7.75%
Expected return on plan assets at end of year	n/a	n/a
Future salary increases	6.75%	6.75%
Future pension increases	1.75%	1.75%
Future changes in NIS ceiling	4.25%	4.25%
Proportion of employees opting for early retirement	0.00%	0.00%
Termination of active members	0.00%	0.00%
Future expenses	0.00%	0.00%

At March 31, 2016, the weighed-average duration of the defined benefit obligation was 22.80 years.

### h) Sensitivity analysis on projected benefit obligation:

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

	Increase	Decrease
Discount rate (1% movement)	(1,717,595)	2,308,263
Future salary growth (0.5% movement)	913,769	(832,508)

As mortality continues to improve, estimates of life expectancy are expected to increase. The effect on the projected benefit obligation of an increase of one year in the life expectancy is approximately \$184,561.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 14. Investment in Subsidiary

	<u>2016</u>	<u>2015</u>	
BPW Financial Holdings Inc. – 100%	\$ 11,500,000	8,500,000	

On November 26, 2015, the Board of Directors approved a resolution for the issuance of an additional \$3,000,000 in share capital.

### 15. Other Assets

Other assets are comprised of the following:

	<u>2016</u>	<u>2015</u>
Accounts receivable	\$ 4,997,416	3,640,559
Prepaid employee benefit (Note 18)	3,120,994	2,354,990
Prepaid expenses	1,869,940	1,914,643
Interest receivable on cash resources	17,620	54,985
Dividend receivable	55,000	55,000
Other Assets re Goodwill Credit Union (Note 27)	42,534	<u>186,505</u>
	\$ 10,103,504	8,206,682

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 16. Deposits

This amount comprises:

	<u>2016</u>	<u>2015</u>
Saving deposits Deposits payable on fixed date Registered retirement savings plan deposits (i)	\$ 400,347,839 418,230,494 41,115,349	375,188,937 358,369,808 38,431,616
	859,693,682	771,990,361
Interest payable	3,206,009	3,125,924
	\$ 862,899,691	775,116,285

<sup>(</sup>i) The Credit Union operates a registered retirement savings plan for the benefit of its members and guarantees a minimum return on plan deposits of the higher of 5.0% or 1.0% above the minimum deposit rate. At March 31, 2016, the minimum deposit rate was 2.0% (2015 - 2.5%).

### **Concentration of deposits**

Deposits (excluding interest payable) comprised the following:

	<u>2016</u>	<u>2015</u>
Personal Commercial	\$ 828,331,680 31,362,002	749,941,580 22,048,781
	\$ 859,693,682	771,990,361

At March 31, 2016, deposits pledged as security for loans to members and not available for withdrawal totalled \$ 283,398,239 (2015 - \$229,404,306). The average yield of deposits during the year was 3.0% (2015 - 3.05%).

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 17. Loans Payable

Loans payable is comprised of the following:

	<u>2016</u>	<u>2015</u>
National Insurance Board (i) Housing Credit Fund (ii)	\$ 13,317,772 8,965,543	23,878,503 9,566,629
	\$ 22,283,315	33,445,132

- (i) The National Insurance Board loans are repayable over an average period of twenty years and are secured by an equivalent value of first legal mortgages over residential properties funded by the loan proceeds. The interest rates on these loans ranged from 5.50% 6.00% (2015 5.50% 6.00%) at year end.
- (ii) The Housing Credit Fund loans are repayable over twenty-five years and are secured by an equivalent value of first legal mortgages over residential properties. The interest rate on all loans at year end was 3.00% (2015 4.25%).

The Credit Union has not had any defaults of principal, interest or other breaches with respect to its loans payable during the years ended March 31, 2016 and 2015.

### 18. Other Liabilities

Other liabilities is comprised of the following:

	<u>2016</u>	<u>2015</u>
Accounts payable and accrued expenses Amounts payable re Goodwill Credit Union (Note 27) Fair value adjustment - staff loans (i) Interest rebate payable Unallocated receipts to members	\$ 3,727,265 100,377 3,196,129 203,206 1,331,048	3,218,764 255,088 2,320,167 203,206 1,421,395
	\$ 8,558,025	7,418,620

### (i) Fair value adjustment staff loans

The fair value adjustment - staff loans represents the deferred interest income on staff loans associated with the difference between the market value and the carrying value of the loans as a result of the interest rates on the staff loans being lower than the market interest rate. This balance is partially offset by the prepaid employee benefit recorded and included in other assets (Note 15). The deferred interest income will be recognised over the term of the staff loans.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 19. Share Capital

Section 10 of the Co-operative Societies (Amendment) Act, 2007-39, requires that each member hold a minimum value of membership qualifying shares as determined by the Credit Union.

The qualifying amount for membership amounts to \$120 which comprises 24 shares at a nominal value of \$5 per share. All shares are non-withdrawable except on the termination of membership. There is no limit to the number of shares the Credit Union is authorised to issue.

At March 31, 2016 the total number of membership qualifying shares was 1,881,480 (2015 - 1,752,768).

### 20. Statutory Reserves

Section 197(2) of the Co-operative Societies (Amendment) Act, 2007-39 requires for the Credit Union that an appropriation equivalent to the greater of one half of one per cent (0.5%) of total assets or twenty-five per cent (25%) of net surplus shall be credited to the reserve fund annually until capital equals ten per cent (10%) of total assets. The Registrar of Co-operatives may increase the appropriation amount to forty per cent (40%) of net surplus or one per cent (1%) of total assets in certain circumstances.

The movement in these reserves during the year is as follows:

	<u>2016</u>	<u>2015</u>
Balance, beginning of year Transfers to reserve - statutory Transfers to reserve - voluntary	\$ 89,492,577 5,101,250 2,620,906	81,723,453 4,651,099 3,093,680
	97,214,733	89,468,232
Entrance fees	30,300	24,345
Balance, end of year	\$ 97,245,033	89,492,577

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 21. Other Reserves

Other reserves is comprised of the following:

	<u>2016</u>	<u>2015</u>
Fair value reserve (i)	\$ 875,000	555,000
Special funds (ii)	1,008,479	678,261
Donated equity (iii)	26,909	26,909
Defined benefit plan (iv)	(50,870)	238,848
Reserve for interest on non-performing loans (v)	2,565,380	1,286,413
	\$ 4,424,898	2,785,431

### (i) Fair value reserve

The fair value reserve represents the net effect of fair value gains or losses on available-for-sale investment securities held.

The movement on the fair value reserve for the year is as follows:

	<u>2016</u>	<u>2015</u>
Balance, beginning of year Unrealised fair value gain (loss)	\$ 555,000 320,000	640,000 (85,000)
Balance, end of year	\$ 875,000	555,000

### (ii) Special funds

The special reserve funds comprise the following:

### a) Social Outreach Fund

The Social Outreach Fund was created to provide charitable donations to members in need of financial assistance.

### b) Education Fund

The Education Fund was established to provide grants and scholarships to members pursuing educational programmes.

### c) Development Fund

In June 2004, the general membership approved the establishment of the Development Fund to assist with the exploratory cost relating to projects of a developmental nature.

### d) BCCUL Training/Education Fund

The BCCUL Training/Education Fund was instituted in June 2002 to finance the education of credit union members and the general public in credit union philosophy and operations.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 21. Other Reserves, continued

- (ii) Special funds, continued
  - e) BPWCCUL Foundation
     This fund was established in June 2009 to fund major philanthropic initiatives undertaken by the Credit Union.
  - f) National Development Fund This fund was established in June 2009 to assist the Barbados Co-operative Credit Union League Limited in funding developmental initiatives for the credit union movement in Barbados.
  - g) Credit Union Liability Insurance Fund This fund was established in June 2010 to facilitate the establishment of deposit liability insurance for credit unions.

The movement in special funds during the year is as follows:

	_		201	16	
		Balance at Beginning	Amounts Appropriated	Amounts Utilised	Balance at End
		<u>Degiiii iiig</u>	прргорпаю	<u>o tinoca</u>	<u>at Ena</u>
Social Outreach Fund	\$	154,649	45,351	(127,746)	72,254
Education Fund		61,110	456,450	(329,430)	188,130
Development Fund		119,690	230,310	(61,905)	288,095
BCCUL Training/Education Fund		· ·	50,000		50,000
BPWCCUL Foundation				-	
Small and Micro Business Fund		-	150,000		150,000
National Development Fund		82,812		(82,812)	-1/4
Credit Union Liability Insurance Fund		260,000			260,000
	\$	678,261	932,111	<u>(601,893</u> )	1,008,479
			20	15	
	2	Balance at			Balance
		Balance at Beginning	Amounts Appropriated	Amounts <u>Utilised</u>	Balance at End
Social Outreach Fund	\$		Amounts	Amounts	
Social Outreach Fund Education Fund	\$	<u>Beginning</u>	Amounts Appropriated	Amounts <u>Utilised</u>	at End
	\$	Beginning 158,817	Amounts Appropriated 137,338	Amounts <u>Utilised</u> (141,506)	<u>at End</u> 154,649
Education Fund	\$	158,817 94,311	Amounts Appropriated  137,338 412,014	Amounts <u>Utilised</u> (141,506) (445,215)	at End 154,649 61,110
Education Fund Development Fund	\$	158,817 94,311	Amounts <u>Appropriated</u> 137,338 412,014 128,046	Amounts <u>Utilised</u> (141,506) (445,215) (230,310)	at End 154,649 61,110
Education Fund Development Fund BCCUL Training/Education Fund	\$	158,817 94,311	Amounts <u>Appropriated</u> 137,338 412,014 128,046 50,000	Amounts <u>Utilised</u> (141,506) (445,215) (230,310) (50,000)	at End 154,649 61,110
Education Fund Development Fund BCCUL Training/Education Fund BPWCCUL Foundation	\$	Beginning 158,817 94,311 221,954	Amounts <u>Appropriated</u> 137,338 412,014 128,046 50,000 100,000	Amounts <u>Utilised</u> (141,506) (445,215) (230,310) (50,000) (100,000)	at End 154,649 61,110 119,690

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 21. Other Reserves, continued

(iii) Donated equity

This amount totalling \$26,909 (2015 - \$26,909) represents the value of donations bestowed upon the Credit Union on incorporation.

### (iv) Defined benefit plan

This amount totalling \$ (50,870) (2015 - \$238,848) represents the net amount of actuarial gains and losses and other items recognised directly in other comprehensive income on the Credit Union's defined benefit plan. (Note 13)

### (v) Reserve for interest on non-performing loans

This amount totalling \$ 2,565,380 (2015 - \$1,286,413) is created to set aside interest accrued on non-performing loans where certain conditions are met in accordance with International Accounting Standard (IAS) 39. The guidelines of Section 202 (2) of the Co-operative Societies Act Cap. 378A, however do not allow for the accrual of such interest. The interest is therefore set aside in a reserve and is not available for distribution to members.

### 22. Related Party Disclosures

Related parties include those entities and individuals that have the ability to control or exercise significant influence over the Credit Union in making financial or operating decisions, and entities that are controlled, jointly controlled or significantly influenced by them.

Terms and conditions of transactions with related parties

The transactions with related parties are made at terms equivalent to those that prevail in arm's length transactions. For the years ended March 31, 2016 and March 31, 2015, the Credit Union has not recorded any impairment of receivables relating to amounts owed by related parties.

### Compensation of key management personnel

	<u>2016</u>	<u>2015</u>
Short term employee benefits Post-employment benefits	\$ \$1,600,773 99,083	1,447,250 <u>57,337</u>
Total compensation paid to key management personnel	\$ 1,699,856	1,504,587

### Transactions with key management personnel

The Credit Union enters into transactions, arrangements and agreements involving directors, senior management and their related concerns in the ordinary course of business at commercial interest and commission rates.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 22. Related Party Disclosures, continued

### Transactions with key management personnel, continued

The following table provides the total amount of balances held with related parties for the relevant financial year.

		<u>2016</u>	<u>2015</u>
Key management personnel:	Φ.	0.044.050	0.4.40.745
Loans and advances	\$	2,044,956	2,140,745
Deposits		1,569,400	862,959

The secured loans and advances are secured over property of the respective borrowers. Other balances are not secured and no guarantees have been obtained.

No impairment losses have been recorded against balances outstanding during the period with key management personnel, and no specific allowance has been made for impairment losses on balances with key management personnel and their related concerns at the period end.

### Due from related companies

	<u>2016</u>	<u>2015</u>
Due from BPW Financial Holdings Inc. Due from Capita Financial Services Inc. Due from Capita Insurance Brokers Inc.	\$ 17,200,255 66,138 41,221	17,339,733 85,541
	\$ 17,307,614	17,425,274

Amounts due from related companies are unsecured, non-interest bearing and have no fixed terms of repayment.

### Other transactions

Cash resources include deposits held with Capita Financial Services Inc. amounting to \$16,245,300 (2015 - \$19,523,136) which resulted in interest income of \$544,754 (2015 - \$625,760).

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 22. Related Party Disclosures, continued

### Other transactions, continued

In November 2015, the Barbados Public Workers Co-operative Credit Union Limited (BPWCCUL) entered into a Deed of Sale and Administration agreement with Capita Financial Services Limited for the sale of a portfolio of Real Estate loans amounting to \$20 million over a two year period at a rate of \$10 million per year starting the fiscal year 2015-2016. The BPWCCUL has determined that substantially all the risks and rewards of the said loan portfolio have been transferred to Capita Financial Services Limited and consequently, the loans were eliminated from the BPWCCUL statement of financial position.

### 23. Commitments and Contingencies

(i) Loan commitments

	<u>2016</u>	<u>2015</u>
Consumer loans approved and pending disbursement Mortgage loans approved and pending disbursement Available balances on line of credit accounts	\$ 18,408,702 28,310,186 15,104,437	17,526,447 21,008,905 14,120,598
	\$ 61,823,325	52,655,950

### (ii) Loan facilities

Loan facilities committed but not recognised in the financial statements as at March 31, 2016 are as follows:

- (a) an approved line of credit facility of \$10,000,000 (2015 \$10,000,000) with a bank. This facility is secured by a first legal mortgage over the property at Belmont Road. At March 31, 2016 this facility was undisbursed.
- (b) an approved line of credit facility of \$125,000 (2015 \$125,000) with a bank for the purpose of securing the corporate credits used by the Credit Union during the normal course of business. This facility is secured by an equivalent value of held-to-maturity investments. The commitment due on this facility at year end was \$28,732 (2015 - \$10,567).

### (iii) Legal proceedings

At March 31, 2016, there were certain legal proceedings against the Credit Union. In view of the inherent difficulty of predicting the outcome of such matters, the Credit Union cannot state what the eventual outcome of such matters will be; however, based on current knowledge, the Credit Union does not believe that liabilities, if any, arising from pending litigation will have a material adverse effect on its financial position or results of operations.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 23. Commitments and Contingencies, continued

### (iv) Lease commitments

The Credit Union leases branch facilities under operating leases. Payments made under these leases are recognised in the statement of income on a straight-line basis over the term of the lease. The future minimum rental payments related to these commitments are as follows:

	<u>2016</u>	2015
Less than one year Between one and five years	\$ 854,060 3,828,325	627,265 2,903,100
	\$ 4,682,385	3,530,365

During the year, \$870,716 (2015 - \$753,149) was recorded as an expense in the statement of income in respect of operating leases.

### 24. Financial Risk Management

### Introduction

Risk is inherent in the Credit Union's activities but is managed through a process of on-going identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Credit Union's continuing profitability and each individual is accountable for the risk exposures relating to his or her responsibilities. The Credit Union is exposed to credit risk, liquidity risk, market risk and operational risk.

The Credit Union's aim therefore is to achieve an appropriate balance between risk and return and minimise potential adverse effects on its financial performance.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. The Credit Union's policy is to monitor those business risks through its strategic planning process.

### Risk management structure

The Board of Directors is responsible for the overall risk management approach and for approving the risk management strategies and principles.

The Supervisory Committee has the responsibility to monitor the overall risk process within the Credit Union.

The Credit Union's policy is that risk management processes are audited annually by the Internal Audit function, which examines both the adequacy of the processes and the Credit Union's compliance with the processes. Internal Audit discusses the results of all assessments with management, and reports its findings and recommendations to the Supervisory Committee.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 24. Financial Risk Management, continued

### Introduction, continued

### Risk mitigation

As part of its overall risk management, the Credit Union invests a portion of its available funds in lending, financial investments and non-earning assets. The Credit Union's main source of income is derived from lending and it seeks to actively use collateral to reduce its credit risk. The Credit Union also has sought long term funding requirements to match its long term loan positions.

In order to avoid excessive concentrations of risk, the Credit Union's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio.

### Credit risk

Credit risk is the risk that the Credit Union will incur a loss because its customers or counterparties fail to discharge their contractual obligations. The Credit Union manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and by monitoring exposures in relation to such limits. Credit risk exposures arise principally in lending activities that lead to loans and advances, and investment activities that bring debt securities into the Credit Union's asset portfolio. There is also credit risk in off-balance sheet financial instruments, such as commitments.

### Loans and advances

The Credit Union employs a range of policies and practices to mitigate credit risk relating to loans and advances. The most traditional of these is the taking of security for funds advanced. The principal collateral types for loans and advances within the Credit Union are:

- Mortgages over residential properties
- Charges over financial instruments such as debt securities and equities
- Charges over business assets such as premises
- Hypothecation of deposit balances

It is the Credit Union's policy to dispose of repossessed properties in an orderly fashion. The proceeds are used to reduce or repay the outstanding claims. The Credit Union does not occupy repossessed properties for business use.

### Financial investments

The Credit Union limits its exposure to credit risk by investing only in entities that have high credit ratings and Government of Barbados securities. Government securities are invested over a longer period than term deposits with other financial institutions which typically mature within one year. The Credit Union has invested in available-for-sale equity instruments as well, which gives it an opportunity to monitor the performance of these companies over time and make economic decisions where warranted. The Credit Union has documented investment policies in place, which guide the management of credit risk on investments.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 24. Financial Risk Management, continued

Credit risk, continued

Exposure to credit risk before collateral held or other credit enhancements

Credit risk exposures relating to on-balance sheet assets are as follows:

		Maxim	um exposure
		<u>2016</u>	<u>2015</u>
Loans and advances to customers:			
Consumer Mortgages	\$	548,321,633 261,229,580	505,612,835 234,895,063
Business Financial investments:		3,323,563	2,763,033
Held-to-maturity		29,074,183	25,838,462
Cash resources		102,162,229	93,772,722
Credit risk exposures relating to off-balance sheet items a	are as follows	S:	
Loan commitments		61,823,325	52,655,950
Total maximum exposure	\$	1,005,934,513	915,538,065

The above table represents the maximum credit risk exposure of the Credit Union as of March 31, 2016 and March 31, 2015, without taking account of any collateral held or other credit enhancements attached. For on-balance sheet assets, the exposures set out above are based on net carrying amounts as reported in the statement of financial position.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 24. Financial Risk Management, continued

### Credit risk, continued

Exposure to credit risk before collateral held or other credit enhancements, continued

### Credit quality by class of financial assets

### Loans and advances

The credit quality of the loans and advances is managed through the prudent underwriting principles established by the Credit Union.

### Financial investments

The Credit Union has principally invested in government bonds issued by the Government of Barbados which in the 2015 financial year was downgraded to a BB+ rating by Standard & Poors. During the year ended March 31, 2016, this rating was further downgraded to BB-.

### Cash resources

The credit quality of financial institutions holding the Credit Union's cash resources is assessed according to the level of their credit worthiness and by comparison to other financial institutions. The Credit Union places its cash resources with reputable financial institutions.

The tables below show the credit quality and aging analysis by class of financial assets.

	2016			
	Neither past due nor impaired	Past due but not impaired	Individually <u>impaired</u>	<u>Total</u>
Cash resources Financial investments:	\$ 102,162,229	X		102,162,229
Held-to-maturity Loans and advances:	29,074,183		7.7	29,074,183
Consumer	452,338,438	89,073,793	23,264,387	564,676,618
Mortgages	207,223,554	49,829,049	8,123,569	265,176,172
Business	1,623,572	1,547,167	304,396	3,475,135
Total	\$ <u>792,421,976</u>	140,450,009	31,692,352	964,564,337

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 24. Financial Risk Management, continued

Credit risk, continued

		201	5	
Cash resources	Neither past nor impa \$ 93,772	not impaired	Individually impaired -	<u>Total</u> 93,772,722
Financial investments: Held-to-maturity Loans and advances:	25,838	,462 -		25,838,462
Consumer Mortgages Business	420,912 188,242 	,802 37,117,465	22,827,754 14,107,154 286,660	522,648,838 239,467,421 3,057,509
Total	\$ <u>730,023</u>	,150 117,540,234	37,221,568	884,784,952

### Aging analysis of past due but not impaired loans and advances:

			2016		
	<u>1-30 days</u>	31-60 days	61-90 days	Over 90 days	<u>Total</u>
Loans and advances:					
Consumer	\$ 54,593,687	19,127,609	5,554,829	9,797,668	79,276,125
Mortgages	25,022,460	9,532,123	4,419,282	10,855,184	38,973,865
Business	1,018,186	186,519	<u> </u>	342,462	1,204,705
Total	\$ <u>80,634,333</u>	28,846,251	9,974,111	20,995,314	119,454,695
			2015		Extend (
	1-30 days	31-60 days	61-90 days	Over 90 days	Total
Loans and advances:	A YEAR		A CONTRACTOR	No. 1	
Consumer	\$ 51,461,060	15,853,922	3,435,488	8,158,465	70,750,470
Mortgages	24,330,240	4,981,505	2,603,543	5,202,177	31,915,288
Business	991,501	182,012	28,034	312,287	1,201,547
Total	\$ <u>76,782,801</u>	21,017,439	6,067,065	13,672,929	103,867,305

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 24. Financial Risk Management, continued

Credit risk, continued

### Impairment assessment

For accounting purposes, the Credit Union uses an incurred loss model for the recognition of losses on impaired financial assets. This means that losses can only be recognised when objective evidence of a specific loss event has been observed. Triggering events include the following:

- Significant financial difficulty of the customer.
- A breach of contract such as a default of payment.
- Where the Credit Union grants the customer a concession due to the customer experiencing financial difficulty.
- It becomes probable that the customer will enter bankruptcy or other financial reorganisation.
- Observable data that suggests that there is a decrease in the estimated future cash flows from the loans.

### Individually assessed allowances

The Credit Union determines the allowances appropriate for each individually significant loan or advance on an individual basis, including any overdue payments of interest or infringement of the original terms of the contract. Items considered when determining allowance amounts include the sustainability of the counterparty's business plan, its ability to improve performance once a financial difficulty has arisen, projected receipts and the expected payout should bankruptcy ensue, the availability of other financial support, the realisable value of collateral and the timing of the expected cash flows. Impairment allowances are evaluated at each reporting date, unless unforeseen circumstances require more careful attention.

### Collectively assessed allowances

Impairment allowances are assessed collectively for losses on loans and advances, held-to-maturity debt investments and loans and receivable investments that are not individually significant and for individually significant loans and advances that have been assessed individually and found not to be impaired.

The Credit Union generally bases its analyses on historical experience. However, when there are significant market developments, the Credit Union would include macroeconomic factors within its assessment. These factors include, depending on the characteristics of the individual or collective assessment: unemployment rates, current levels of bad debts, changes in laws, changes in regulations, bankruptcy trends, and other consumer data. The Credit Union may use the aforementioned factors as appropriate to adjust the impairment allowances.

The collective assessment is made for groups of assets with similar risk characteristics, in order to determine whether provision should be made due to incurred loss events for which there is objective evidence, but the effects of which are not yet evident in the individual loans' assessments. The collective assessment takes account of data from the loan portfolio (such as historical losses on the portfolio, levels of arrears, credit utilisation, loan to collateral ratios and expected receipts and recoveries once impaired) or economic data (such as current economic conditions, unemployment levels and local or industry—specific problems). The approximate delay between the time a loss is likely to have been incurred and the time it will be identified as requiring an individually assessed impairment allowance is also taken into consideration.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 24. Financial Risk Management, continued

Credit risk, continued

### Loans with renegotiated terms and the Credit Union's forbearance policy

Loans with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position, where the Credit Union has made concessions by agreeing to terms and conditions that are more favourable for the borrower than the Credit Union has provided initially. The Credit Union implements forbearance policy in order to maximise collection opportunities and minimise the risk of default. Under the Credit Union's forbearance policy, loan forbearance is granted on a selective basis in situations where the debtor is currently in default on its debt, or where there is a high risk of default, there is evidence that the debtor made all the reasonable efforts to pay under the original contractual terms and it is expected to be able to meet the revised terms.

The revised terms usually include extending maturity, changing timing of interest payments and amendments to the terms of loan covenants. All loans are subject to the forbearance policy.

Once the loan is restructured it remains in this category independent of satisfactory performance after restructuring. The Credit Union's Credit Committee regularly reviews reports on forbearance activities.

### Write-off policy

The Credit Union writes off a loan or an investment debt security balance, and any related allowances for impairment losses, when it is determined that the loan or security is uncollectible. This determination is made after considering information such as the occurrence of significant changes in the borrower's/issuer's financial position such that the borrower/issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure. For smaller balance standardised loans, write-off decisions generally are based on a product-specific past due status.

### **Commitments and guarantees**

To meet the financial needs of customers, the Credit Union enters into various irrevocable commitments and contingent liabilities. Even though these obligations may not be recognised on the statement of financial position, they do contain credit risk and are therefore part of the overall risk of the Credit Union.

### Liquidity risk and funding management

Liquidity risk is defined as the risk that the Credit Union will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk arises because of the possibility that the Credit Union might be unable to meet its payment obligations when they fall due under both normal and stressed circumstances. To limit this risk, management has arranged diversified funding sources in addition to its core deposit base, and adopted a policy of managing assets with liquidity in mind and of monitoring future cash flows and liquidity on a daily basis. The Credit Union has developed internal control processes and contingency plans for managing liquidity risk. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 24. Financial Risk Management, continued

Credit risk, continued

Loans with renegotiated terms and the Credit Union's forbearance policy, continued

### Liquidity risk and funding management

Liquidity risk is defined as the risk that the Credit Union will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk arises because of the possibility that the Credit Union might be unable to meet its payment obligations when they fall due under both normal and stressed circumstances. To limit this risk, management has arranged diversified funding sources in addition to its core deposit base, and adopted a policy of managing assets with liquidity in mind and of monitoring future cash flows and liquidity on a daily basis. The Credit Union has developed internal control processes and contingency plans for managing liquidity risk. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

The Credit Union maintains a portfolio of highly marketable and diverse assets that are assumed to be easily liquidated in the event of an unforeseen interruption of cash flow. The Credit Union also has committed lines of credit that it can access to meet liquidity needs.

### Analysis of financial liabilities by remaining contractual maturities

The table on the following page summarises the maturity profile of the undiscounted cash flows of the Credit Union's financial liabilities as of March 31, 2016 and March 31, 2015 on the basis of their earliest possible contractual maturity.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 24. Financial Risk Management, continued

Liquidity risk and funding management, continued

Liquidity risk - Financial liabilities

	Over lears Total	932,725,606 558 27,513,009 7,165,090 8,558,025	985 975,961,729		Over /ears Total	818 854,933,669 873 48,707,832 6,700,221 7,418,620	917,760,342
	Over 5 years	55,776,198 9,763,658 3,196,129	68,735,985		Over 5 years	67,479,818 23,916,873 	93,716,858
2016	Within 1-5 years	322,992,342 13,952,001 7,165,090	344,109,433	2015	Within 1-5 years	290,115,014 19,637,463 6,700,221	316,452,698
	Within 3-12 months	87,358,911 2,841,918 - 5,361,896	95,562,725		Within 3-12 months	57,440,521 3,858,569 - 5,098,453	66,397,543
	Within 3 months	466,598,155 955,431	\$ 467,553,586		Within 3 months	\$ 439,898,316 1,294,927	\$ 441,193,243
		Deposits Loans payable Reimbursable share Other liabilities				Deposits Loans payable Reimbursable shares Other liabilities	

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 24. Financial Risk Management, continued

### Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices. The Credit Union is mainly exposed to interest rate risk. The Credit Union's exposure to currency risk is minimal since it does not have any significant foreign currency denominated assets.

### Interest rate risk

Interest rate risk is the risk of loss from the fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. It arises when there is a mismatch between interest-bearing assets and interest-bearing liabilities, which are subject to interest rate adjustments, within a specified period. It can be reflected as a loss of future net interest income and/or a loss of current market values.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 24. Financial Risk Management, continued

Market risk, continued

Interest rate risk, continued

A summary of the Credit Union's interest rate gap position is as follows:

Cash resources       \$ 49,511,549       48,622,522       4,028,158       -<			Up to 3 months	Within 3-12 months	2016 Within 1-5 years	Over 5 years	Non-interest bearing	Total
\$       68,035,344       80,812,495       233,659,701       566,567,642         \$       459,528,786       84,320,773       286,521,344       32,528,788         \$       699,074       2,125,387       11,224,805       8,234,049         -       -       -       -         -       -       -       -         460,227,860       86,446,160       297,746,149       40,762,837         \$       (392,192,516)       (5,633,665)       (64,086,448)       525,804,805	<ul><li>Held-to-maturity panies</li></ul>	↔	49,511,549	48,622,522 2,471,442 29,718,531	4,028,158 17,650,000 211,981,543	8,952,741 557,614,901	- 17,307,614 5,112,570	102, 162, 229 29,074, 183 817, 838, 770 17, 307, 614 5, 112, 570
84,320,773 286,521,344 32,528,788 2,125,387 11,224,805 8,234,049		↔	68,035,344	80,812,495	233,659,701	566,567,642	22,420,184	971,495,336
86,446,160 297,746,149 40,762,837 (5,633,665) (64,086,448) 525,804,805		€	459,528,786 699,074	84,320,773	286,521,344 11,224,805	32,528,788 8,234,049	7,165,090 8,558,025	862,899,691 22,283,315 7,165,090 8,558,025
(5,633,665) (64,086,448) 525,804,805			460,227,860	86,446,160	297,746,149	40,762,837	15,723,115	900,906,121
		↔	(392,192,516)	(5,633,665)	(64,086,448)	525,804,805	690'269'9	70,589,245

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 24. Financial Risk Management, continued

Market risk, continued

Interest rate risk, continued

Cash resources Financial investments – Held-to-maturity Loans and advances Due from related companies Other assets  Total assets  Loans payable Deposits Loans payable	↔ ↔ ↔	Up to 3 months 44,940,484 2,082,500 14,231,946	Within 3-12 months 29,615,243 5,646,962 25,200,556 60,462,761 2,332,256	Within 1-5 years 19,216,995 7,109,000 190,162,891 216,488,886 13,298,434	5 Over 5 years 11,000,000 516,901,546 - 527,901,546 31,804,572 17,049,099	Non-interest bearing	10tal 93,772,722 25,838,462 746,496,939 17,425,274 3,937,049 887,470,446 775,116,285 33,445,132
Other liabilities  Total liabilities		432,583,336	57,404,457	269,719,953	48,853,671	7,418,620	7,418,620
Interest rate gap	↔	(371,328,406)	3,058,304	(53,231,067)	479,047,875	7,243,482	64,790,188

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 24. Financial Risk Management, continued

Market risk, continued

Interest rate risk, continued

An interest rate sensitivity analysis was performed to determine the impact on profit of reasonable possible changes in the interest rates prevailing as at March 31, 2016, with all other variables held constant.

The impact is illustrated and shown in the table below:

	<u>2016</u>	<u>2015</u>
Increase / decrease of 100 bps		
Impact on profit + 100 bps	\$ (3,192,506)	4,248,224
Impact on profit – 100 bps	1,919,958	(931,400)

### Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Credit Union's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour.

While operational risk is inherent to each of the Credit Union's business activities, the exposure is minimised by ensuring that the appropriate infrastructure, controls, systems and human resources are in place. Key policies and procedures used in managing operating risk involve a strong internal audit function, segregation of duties, delegation of authority, and financial and managerial reporting.

Within the Credit Union, mitigation of operating risk is assigned to senior management supported by a well-defined organisational structure that segregates operational and administrative functions. Back-up capabilities are also maintained to ensure on-going service delivery in adverse circumstances.

In addition, periodic reviews are undertaken by the Internal Audit department. The results of the reviews are discussed with the management of the business unit to which they relate, senior management and Board of Directors.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 25. Fair Value

Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and is best evidenced by a quoted market price, if one exists.

Financial assets and liabilities are carried at amounts, which approximate to their fair value at the statement of financial position date. Fair value estimates are made at a specific point in time, based on market conditions and information about the financial instrument.

These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

For financial assets and financial liabilities that are liquid or have short term maturity, it is assumed that the carrying amounts approximate their fair value. These include cash resources, other assets and other liabilities. The fair value of debt securities is based on quoted prices where available, or otherwise based on an appropriate yield curve with the same remaining term to maturity. The fair value of loans and advances largely approximates carrying value as the Credit Union's portfolio comprises mainly variable rate loans. The fair value of deposits takes account of certain fixed rate deposits which have been discounted at current interest rates.

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position are shown in the table below:

		<u>2016</u>	<u>2</u>	015
	Carrying <u>Amount</u>	Fair Value	Carrying <u>Amount</u>	<u>Fair Value</u>
Assets Cash resources Financial investments	\$ 102,162,229	102,162,229	93,772,722	93,772,722
<ul><li>Held-to-maturity</li><li>Available-for-sale</li></ul>	29,074,183 2,279,438	29,074,183 2,279,438	25,838,462 1,887,522	25,838,462 1,887,522
Loans and advances Due from related companies	817,838,770 17,307,614	821,034,899 17,307,614	746,496,939 17,425,274	748,817,106 17,425,274
Other assets	5,112,570	5,112,570	3,937,049	3,937,049
	\$ 973,774,804	976,970,933	<u>889,357,968</u>	<u>891,678,135</u>
Liabilities Deposits	\$ 862,899,691	932,725,605	775,116,285	854,933,669
Loans payable Reimbursable shares	22,283,315	22,283,315	33,445,132	33,445,132
Other liabilities	7,165,090 8,558,025	7,165,090 8,558,025	6,700,221 7,418,620	6,700,221 7,418,620
	\$ 900,906,121	970,732,035	822,680,258	902,497,642

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 25. Fair Value, continued

### Determination of fair value and fair value hierarchy

The Credit Union uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

The fair value of financial instruments traded in active markets is based on quoted market prices at the statement of financial position date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Credit Union is the current bid price. These instruments are included in Level 1.

**Level 2**: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

**Level 3**: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3.

The following table presents the Credit Union's financial instruments that are measured at fair value.

		20	016	
Investment securities	Level 1	Level 2	Level 3	Total <u>balance</u>
Available-for-sale - Equity securities	\$ 1,525,000	<u> </u>	<u>754,438</u>	2,279,438
		20	)15	<del></del>
Investment securities Available-for-sale	Level 1	Level 2	<u>Level 3</u>	Total <u>balance</u>
- Equity securities	\$ 1,205,000		682,522	1,887,522

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 25. Fair Value, continued

The following table shows a reconciliation of all movements in the fair value of financial investments categorised within Level 1 between the beginning and end of the reporting period.

	<u>2016</u>	<u>2015</u>
Balance - beginning of year Unrealised gain (loss)	\$ 1,205,000 320,000	1,290,000 (85,000)
Balance - end of year	\$ 1,525,000	1,205,000

The following table shows a reconciliation of all movements in the fair value of financial investments categorised within Level 3 between the beginning and end of the reporting period.

	<u>2016</u>	<u>2015</u>
Balance - beginning of year Purchases	\$ 682,522 71,916	664,348 18,174
Balance - end of year	\$ 754,438	682,522

There were no transfers in or out of Level 3 during the year ended March 31, 2016 (2015 - nil).

The financial investments classified as Level 3 securities are carried at cost as fair value cannot be reliably estimated. Therefore no significant unobservable inputs have been considered in determining its value. The application of sensitivity analysis is therefore not relevant.

### 26. Capital Management

The Credit Union's objectives when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

- To comply with the capital requirements set by the regulators of financial institutions where the Credit Union operates;
- To safeguard the Credit Union's ability to continue as a going concern so that it can continue to provide returns to its shareholders and benefits to other stakeholders; and
- To maintain a strong capital base to support the development of its business.

Notes to the Non-consolidated Financial Statements

For the year ended March 31, 2016

(Expressed in Barbados dollars)

### 26. Capital Management, continued

Capital adequacy and the use of regulatory capital are monitored daily by the Credit Union's management, employing techniques based on policies and guidelines regulated by the Co-operative Societies Act.

The Credit Union's approach to managing capital did not change during the period.

### Regulatory capital requirement

Under governing legislation which became effective March 31, 2008, the Credit Union is required to transfer from net surplus for the year an amount equivalent to the greater of 25% of net surplus or 0.5% of total assets until the capital to total assets ratio equals 10%. (Note 20)

The Credit Union has complied with all externally imposed capital requirements.

### 27. Goodwill Co-operative Credit Union Limited

At a Special General Meeting on October 25, 2014, the members of Goodwill Co-operative Credit Union Limited ("Goodwill") approved the transfer of Goodwill's assets and liabilities to the Credit Union, in accordance with section 132 of the Co-operative Societies Act. The Credit Union subsequently held a Special General Meeting on January 29, 2015, where its members approved the acceptance of the transfer.

The Financial Services Commission effectively approved the cancellation of the registration of Goodwill Co-operative Credit Union Limited on April 16, 2015.

The total assets and liabilities of Goodwill are recorded within Other Assets (Note 15) and Other Liabilities (Note 18) and are disclosed within the respective notes.

Notes	

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